

Iowa County Humane Society

Profit & Loss Prev Year Comparison

January through December 2020

	Jan - Dec 20	Jan - Dec 19	\$ Change	% Change
Ordinary Income/Expense				
Income				
Direct Public Support				
Gifts in Kind - Goods Rev	2,430.89	4,603.90	-2,173.01	-47.2%
Total Direct Public Support	2,430.89	4,603.90	-2,173.01	-47.2%
DONATIONS				
Donation Jar	523.60	337.70	185.90	55.05%
Donations	128,033.92	105,641.32	22,392.60	21.2%
Donations-Amazon Smile	1,176.94	1,038.17	138.77	13.37%
Donations - Facebook	2,050.00	0.00	2,050.00	100.0%
Donations/Vanco Svcs	4,355.00	4,315.00	40.00	0.93%
Grants	0.00	3,000.00	-3,000.00	-100.0%
Holiday Card	5,225.00	22,700.00	-17,475.00	-76.98%
Memorial Funds	257,765.00	6,572.00	251,193.00	3,822.17%
Sponsors	605.00	140.00	465.00	332.14%
Spring Mailing	16,257.66	21,576.00	-5,318.34	-24.65%
Summer Mailing	20,120.00	27,993.25	-7,873.25	-28.13%
Total DONATIONS	436,112.12	193,313.44	242,798.68	125.6%
FUNDRAISING INCOME				
April Match	6,370.00	0.00	6,370.00	100.0%
Bake sale	0.00	1,629.12	-1,629.12	-100.0%
Bob's BBQ	0.00	557.05	-557.05	-100.0%
Canine Good Citizen	0.00	1,110.00	-1,110.00	-100.0%
Cornish Festival (booth sales)	0.00	263.06	-263.06	-100.0%
Deb's Doodle's	2,999.00	0.00	2,999.00	100.0%
Event Sponsorship	0.00	2,725.00	-2,725.00	-100.0%
Fundraising Events	0.00	279.00	-279.00	-100.0%
Garage Sale	1,888.00	1,992.16	-104.16	-5.23%
Golf Outing Event	0.00	5,490.00	-5,490.00	-100.0%
Holes for a Cause	4,155.51	0.00	4,155.51	100.0%
June Match	4,380.00	0.00	4,380.00	100.0%
Lands End food booth	0.00	1,813.00	-1,813.00	-100.0%
Mask Sales	223.00	0.00	223.00	100.0%
Movie Fundraiser	0.00	127.00	-127.00	-100.0%
New Dryer	0.00	0.00	0.00	0.0%
Outdoor Facility	0.00	675.00	-675.00	-100.0%
Paws for Pizza	772.00	50.00	722.00	1,444.0%
Pub Night	0.00	321.00	-321.00	-100.0%
Roof Fund	5,651.34	48,157.00	-42,505.66	-88.27%
Rutting Bucks	580.00	0.00	580.00	100.0%
Yoga with Cats	0.00	290.00	-290.00	-100.0%
Total FUNDRAISING INCOME	27,018.85	65,478.39	-38,459.54	-58.74%

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GENERAL/SHELTER INCOME				
Adoption Fees	25,301.00	15,750.00	9,551.00	60.64%
County Humane Officer	20,000.00	20,000.00	0.00	0.0%
Dog License	10,572.92	10,633.47	-60.55	-0.57%
Gov Contracts 2018	0.00	1,125.00	-1,125.00	-100.0%
Gov Contracts 2019	1,050.00	15,425.00	-14,375.00	-93.19%
Gov Contracts 2020	12,825.00	500.00	12,325.00	2,465.0%
Redemption Fees - Bailouts	1,513.00	2,219.00	-706.00	-31.82%
Store purchase	189.00	561.00	-372.00	-66.31%
Surrender Fees	3,603.00	2,950.00	653.00	22.14%
Volunteer Orientation	0.00	65.00	-65.00	-100.0%
Total GENERAL/SHELTER INCOME	75,053.92	69,228.47	5,825.45	8.42%
Government Grants				
Federal Grants	10,000.00	0.00	10,000.00	100.0%
Total Government Grants	10,000.00	0.00	10,000.00	100.0%
Interest Income	329.84	197.75	132.09	66.8%
MEMBER				
Membership Dues	100.00	100.00	0.00	0.0%
Total MEMBER	100.00	100.00	0.00	0.0%
Rentals				
Personal Property Rent Revenue	4,500.00	0.00	4,500.00	100.0%
Total Rentals	4,500.00	0.00	4,500.00	100.0%
Total Income	555,545.62	332,921.95	222,623.67	66.87%
Gross Profit	555,545.62	332,921.95	222,623.67	66.87%
Expense				
BUILDING				
Building Repairs/Maintenance	4,290.28	5,346.59	-1,056.31	-19.76%
Electricity	9,539.38	12,401.55	-2,862.17	-23.08%
Insurance Building/Vehicles	4,311.00	4,020.25	290.75	7.23%
Kennels	1,686.26	0.00	1,686.26	100.0%
Land Analysis	0.00	3,185.00	-3,185.00	-100.0%
Mortgage Interest	20,408.24	22,133.25	-1,725.01	-7.79%
Pest Control	440.00	480.00	-40.00	-8.33%
Safety	239.60	108.50	131.10	120.83%
Trash Removal	2,164.35	1,857.85	306.50	16.5%
Water & Sewer	2,196.26	2,910.35	-714.09	-24.54%
Total BUILDING	45,275.37	52,443.34	-7,167.97	-13.67%
Business Expenses				
Business Registration Fees	42.90	0.00	42.90	100.0%
Total Business Expenses	42.90	0.00	42.90	100.0%
Contract Services				
Outside Contract Services	0.00	2,925.00	-2,925.00	-100.0%
Total Contract Services	0.00	2,925.00	-2,925.00	-100.0%
Finance Charges	56.00	49.00	7.00	14.29%

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FUNDRAISING				
Advertising	85.67	413.60	-327.93	-79.29%
Copies/Printing	3,829.78	2,098.43	1,731.35	82.51%
Golf Outing	0.00	2,465.06	-2,465.06	-100.0%
Lands' End Food Booth	0.00	586.12	-586.12	-100.0%
Office Supplies	0.00	0.00	0.00	0.0%
Postage-Fundraising	1,850.63	933.60	917.03	98.23%
Total FUNDRAISING	5,766.08	6,496.81	-730.73	-11.25%
GENERAL/SHELTER EXPENSES				
Accounting	331.48	562.32	-230.84	-41.05%
Advertising/Promotions	318.94	547.92	-228.98	-41.79%
Association Memberships	260.00	487.00	-227.00	-46.61%
Bachner Land Contract Interest	540.00	720.00	-180.00	-25.0%
Bank Service Fees	995.13	1,216.53	-221.40	-18.2%
Cleaning Supplies	703.22	349.86	353.36	101.0%
Closing Costs	2,476.00	0.00	2,476.00	100.0%
Computer Service	2,006.40	953.29	1,053.11	110.47%
Copies/Printing	18.16	0.00	18.16	100.0%
Culligan Water	54.89	81.00	-26.11	-32.24%
Employee Relations (Bonus)	0.00	461.58	-461.58	-100.0%
Humane Officer	41.76	0.00	41.76	100.0%
ICHS Identity Shirts	0.00	721.50	-721.50	-100.0%
Insurance-Employees / D&O	769.50	621.00	148.50	23.91%
Insurance-Worker's Comp	1,012.00	2,431.00	-1,419.00	-58.37%
Iowa County Loan Interest	1,080.09	1,559.16	-479.07	-30.73%
Kennel Supplies	762.89	680.45	82.44	12.12%
Mileage Reimbursement	535.54	76.92	458.62	596.23%
Office Equipment Purchases	728.31	0.00	728.31	100.0%
Office Printer supplies	126.49	0.00	126.49	100.0%
Office Supplies	929.30	2,420.28	-1,490.98	-61.6%
PayPal Fee	440.38	345.42	94.96	27.49%
Permits/Gov't Fees	128.13	128.13	0.00	0.0%
Petty Cash	50.00	0.00	50.00	100.0%
Phone/Internet	1,634.88	1,550.43	84.45	5.45%
Postage	606.80	606.75	0.05	0.01%
Repairs/Maintenance	831.95	3,074.21	-2,242.26	-72.94%
Shelter Expenses	3,300.98	2,605.61	695.37	26.69%
Staff Gathering	0.00	116.71	-116.71	-100.0%
Staff Training	58.00	0.00	58.00	100.0%
Vanco Fees	492.23	489.92	2.31	0.47%
Vehicle/Gas Expense	60.00	0.00	60.00	100.0%
Total GENERAL/SHELTER EXPENSES	21,293.45	22,806.99	-1,513.54	-6.64%

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KENNEL- RABBITS				
Rabbit Food	0.00	0.00	0.00	0.0%
Total KENNEL- RABBITS	0.00	0.00	0.00	0.0%
KENNEL - CATS				
Bedding	0.00	20.00	-20.00	-100.0%
Cat Food	1,594.70	4,307.33	-2,712.63	-62.98%
Crates/Housing	0.00	232.49	-232.49	-100.0%
Litter	556.60	899.30	-342.70	-38.11%
Medical Supplies	1,086.98	997.63	89.35	8.96%
Medicine	3,444.21	5,027.06	-1,582.85	-31.49%
Vaccinations	403.56	843.44	-439.88	-52.15%
Veterinary Expenses	26,946.76	17,778.76	9,168.00	51.57%
Total KENNEL - CATS	34,032.81	30,106.01	3,926.80	13.04%
KENNEL - DOGS				
Bedding	0.00	150.00	-150.00	-100.0%
Cages/Kennels	0.00	504.98	-504.98	-100.0%
Dog Food	410.23	1,704.98	-1,294.75	-75.94%
Medical Supplies	373.63	458.21	-84.58	-18.46%
Medicine - Dogs	1,617.45	1,981.70	-364.25	-18.38%
MOD Squad	1,344.84	370.00	974.84	263.47%
Vaccinations - Dogs	118.53	116.53	2.00	1.72%
Veterinary Expenses - Dogs	6,830.94	3,133.23	3,697.71	118.02%
Total KENNEL - DOGS	10,695.62	8,419.63	2,275.99	27.03%
OUTREACH				
Advertising	0.00	360.00	-360.00	-100.0%
Low Cost Spay/Neuter	0.00	220.00	-220.00	-100.0%
Office Supplies	0.00	44.12	-44.12	-100.0%
Total OUTREACH	0.00	624.12	-624.12	-100.0%
PAYROLL EXPENSES				
Payroll Expenses	110,736.37	157,159.70	-46,423.33	-29.54%
Wi Unemploy Insurance Tax	-59.86	-109.74	49.88	45.45%
Total PAYROLL EXPENSES	110,676.51	157,049.96	-46,373.45	-29.53%
Total Expense	227,838.74	280,920.86	-53,082.12	-18.9%
Net Ordinary Income	327,706.88	52,001.09	275,705.79	530.19%
Net Income	327,706.88	52,001.09	275,705.79	530.19%