

Iowa County Humane Society Profit & Loss Prev Year Comparison January through August 2020

	Jan - Aug 20	Jan - Aug 19	\$ Change	% Change
Ordinary Income/Expense				
Income				
Direct Public Support				
Gifts in Kind - Goods Rev	1,263.05	721.51	541.54	75.06%
Total Direct Public Support	1,263.05	721.51	541.54	75.06%
DONATIONS				
Donation Jar	331.60	200.00	131.60	65.8%
Donations	69,744.37	57,577.57	12,166.80	21.13%
Donations-Amazon Smile	858.06	833.81	24.25	2.91%
Donations/Vanco Svcs	3,115.00	2,700.00	415.00	15.37%
Holiday Card	5,225.00	2,145.00	3,080.00	143.59%
Memorial Funds	255,970.00	3,630.00	252,340.00	6,951.52%
Sponsors	505.00	0.00	505.00	100.0%
Spring Mailing	16,257.66	21,576.00	-5,318.34	-24.65%
Summer Mailing	13,320.00	22,533.25	-9,213.25	-40.89%
Total DONATIONS	365,326.69	111,195.63	254,131.06	228.54%
FUNDRAISING INCOME				
April Match	6,370.00	0.00	6,370.00	100.0%
Bake sale	0.00	745.12	-745.12	-100.0%
Canine Good Citizen	0.00	485.00	-485.00	-100.0%
Deb's Doodle's	2,999.00	0.00	2,999.00	100.0%
Event Sponsorship	0.00	2,725.00	-2,725.00	-100.0%
Garage Sale	184.00	1,011.66	-827.66	-81.81%
Golf Outing Event	0.00	5,490.00	-5,490.00	-100.0%
June Match	4,380.00	0.00	4,380.00	100.0%
Lands End food booth	0.00	1,813.00	-1,813.00	-100.0%
Mask Sales	223.00	0.00	223.00	100.0%
Movie Fundraiser	0.00	127.00	-127.00	-100.0%
Outdoor Facility	0.00	675.00	-675.00	-100.0%
Paws for Pizza	772.00	0.00	772.00	100.0%
Roof Fund	5,651.34	31,744.00	-26,092.66	-82.2%
Total FUNDRAISING INCOME	20,579.34	44,815.78	-24,236.44	-54.08%
GENERAL/SHELTER INCOME				
Adoption Fees	14,726.00	10,290.00	4,436.00	43.11%
County Humane Officer	15,000.00	15,000.00	0.00	0.0%
Dog License	10,572.92	10,633.47	-60.55	-0.57%
Gov Contracts 2018	0.00	1,050.00	-1,050.00	-100.0%
Gov Contracts 2019	1,050.00	12,125.00	-11,075.00	-91.34%
Gov Contracts 2020	10,750.00	0.00	10,750.00	100.0%
Redemption Fees - Bailouts	1,093.00	1,425.00	-332.00	-23.3%
Store purchase	140.00	419.00	-279.00	-66.59%
Surrender Fees	2,508.00	1,960.00	548.00	27.96%
Volunteer Orientation	0.00	65.00	-65.00	-100.0%
GENERAL/SHELTER INCOME - Other	50.00	0.00	50.00	100.0%
Total GENERAL/SHELTER INCOME	55,889.92	52,967.47	2,922.45	5.52%

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Government Grants				
Federal Grants	10,000.00	0.00	10,000.00	100.0%
Total Government Grants	10,000.00	0.00	10,000.00	100.0%
Interest Income	160.84	99.07	61.77	62.35%
MEMBER				
Membership Dues	100.00	0.00	100.00	100.0%
Total MEMBER	100.00	0.00	100.00	100.0%
Rentals				
Personal Property Rent Revenue	3,000.00	0.00	3,000.00	100.0%
Total Rentals	3,000.00	0.00	3,000.00	100.0%
Total Income	456,319.84	209,799.46	246,520.38	117.5%
Gross Profit	456,319.84	209,799.46	246,520.38	117.5%
Expense				
BUILDING				
Building Repairs/Maintenance	1,352.53	840.94	511.59	60.84%
Electricity	6,938.92	8,683.88	-1,744.96	-20.09%
Insurance Building/Vehicles	2,112.00	1,995.25	116.75	5.85%
Land Analysis	0.00	3,185.00	-3,185.00	-100.0%
Mortgage Interest	14,455.73	14,801.88	-346.15	-2.34%
Pest Control	280.00	320.00	-40.00	-12.5%
Safety	239.60	108.50	131.10	120.83%
Trash Removal	1,494.75	1,235.65	259.10	20.97%
Water & Sewer	1,644.14	1,743.80	-99.66	-5.72%
Total BUILDING	28,517.67	32,914.90	-4,397.23	-13.36%
Business Expenses				
Business Registration Fees	22.90	0.00	22.90	100.0%
Total Business Expenses	22.90	0.00	22.90	100.0%
Finance Charges	28.00	21.00	7.00	33.33%
FUNDRAISING				
Advertising	85.67	264.00	-178.33	-67.55%
Copies/Printing	3,829.78	2,098.43	1,731.35	82.51%
Golf Outing	0.00	2,465.06	-2,465.06	-100.0%
Lands' End Food Booth	0.00	586.12	-586.12	-100.0%
Office Supplies	0.00	0.00	0.00	0.0%
Postage-Fundraising	1,850.63	933.60	917.03	98.23%
Total FUNDRAISING	5,766.08	6,347.21	-581.13	-9.16%
GENERAL/SHELTER EXPENSES				
Accounting	226.00	448.08	-222.08	-49.56%
Advertising/Promotions	318.94	167.92	151.02	89.94%
Association Memberships	125.00	437.00	-312.00	-71.4%
Bachner Land Contract Interest	540.00	720.00	-180.00	-25.0%
Bank Service Fees	568.86	789.84	-220.98	-27.98%
Business Cards	18.16	0.00	18.16	100.0%
Cleaning Supplies	525.22	258.40	266.82	103.26%

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Computer Service	1,055.00	793.29	261.71	32.99%
Culligan Water	54.00	54.00	0.00	0.0%
Humane Officer	41.76	0.00	41.76	100.0%
ICHS Identity Shirts	0.00	721.50	-721.50	-100.0%
Insurance-Employees / D&O	394.50	207.00	187.50	90.58%
Insurance-Worker's Comp	1,191.50	1,277.50	-86.00	-6.73%
Iowa County Loan Interest	1,000.47	1,097.41	-96.94	-8.83%
Kennel Supplies	711.70	319.69	392.01	122.62%
Mileage Reimbursement	354.32	34.36	319.96	931.2%
Office Equipment Purchases	728.31	0.00	728.31	100.0%
Office Printer supplies	126.49	0.00	126.49	100.0%
Office Supplies	863.09	1,510.76	-647.67	-42.87%
PayPal Fee	250.45	164.81	85.64	51.96%
Petty Cash	0.00	0.00	0.00	0.0%
Phone/Internet	1,094.12	1,030.98	63.14	6.12%
Postage	331.80	276.75	55.05	19.89%
Repairs/Maintenance	831.95	2,824.21	-1,992.26	-70.54%
Shelter Expenses	1,868.00	1,590.50	277.50	17.45%
Staff Gathering	0.00	97.13	-97.13	-100.0%
Vanco Fees	335.90	319.51	16.39	5.13%
Vehicle/Gas Expense	40.00	0.00	40.00	100.0%
Total GENERAL/SHELTER EXPENSES	13,595.54	15,140.64	-1,545.10	-10.21%
KENNEL- RABBITS				
Rabbit Food	0.00	0.00	0.00	0.0%
Total KENNEL- RABBITS	0.00	0.00	0.00	0.0%
KENNEL - CATS				
Cat Food	1,218.97	1,143.39	75.58	6.61%
Crates/Housing	0.00	182.49	-182.49	-100.0%
Litter	433.60	240.00	193.60	80.67%
Medical Supplies	673.50	562.24	111.26	19.79%
Medicine	2,571.05	2,755.68	-184.63	-6.7%
Vaccinations	242.56	351.00	-108.44	-30.9%
Veterinary Expenses	18,836.60	8,466.17	10,370.43	122.49%
Total KENNEL - CATS	23,976.28	13,700.97	10,275.31	75.0%
KENNEL - DOGS				
Cages/Kennels	1,686.26	504.98	1,181.28	233.93%
Dog Food	335.96	520.47	-184.51	-35.45%
Medical Supplies	159.76	378.49	-218.73	-57.79%
Medicine - Dogs	990.69	1,433.86	-443.17	-30.91%
MOD Squad	300.00	0.00	300.00	100.0%
Vaccinations - Dogs	87.53	77.53	10.00	12.9%
Veterinary Expenses - Dogs	5,340.84	1,765.23	3,575.61	202.56%
Total KENNEL - DOGS	8,901.04	4,680.56	4,220.48	90.17%

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OUTREACH				
Advertising	0.00	10.00	-10.00	-100.0%
Low Cost Spay/Neuter	0.00	220.00	-220.00	-100.0%
Office Supplies	0.00	44.12	-44.12	-100.0%
Total OUTREACH	0.00	274.12	-274.12	-100.0%
PAYROLL EXPENSES				
Payroll Expenses	72,942.25	107,039.74	-34,097.49	-31.86%
Wi Unemploy Insurance Tax	-59.85	-50.92	-8.93	-17.54%
Total PAYROLL EXPENSES	72,882.40	106,988.82	-34,106.42	-31.88%
Travel and Meetings				
Conference, Convention, Meeting	58.00	0.00	58.00	100.0%
Total Travel and Meetings	58.00	0.00	58.00	100.0%
Total Expense	153,747.91	180,068.22	-26,320.31	-14.62%
Net Ordinary Income	302,571.93	29,731.24	272,840.69	917.69%
Net Income	302,571.93	29,731.24	272,840.69	917.69%