

## Treasurer Report – January 10, 2022 – Preliminary 2021 Year-end Performance

We finished out the 2021 year strong, with record donations in December. We are fortunate to have so many generous donors. We completed the year with a net income of \$142,491. That does not include the capital expense of the new play yard of \$8,320 or payments of debt. In 2021, we repaid the SBA EIDL loan which was received in June 2020 for \$130,300 and was paid off on 3/23/2021. We also reduced the Long-Term debt by \$14,988. So, as of December 31, 2021 we had **\$482,819 in the bank, \$42,608 of which is in temporarily restricted funds leaving \$440,211 left for expenses, capital improvements or investment.**

With the 2020 bequest removed, **the income side was UP \$84,708 (+28%) over 2020**, driven by increased Donations \$80,879 over 2020, the PPP grant of \$21,127 and the UPS rental payment of \$14,400. We end the year with Total Income of \$390,253 which was 119% of the Annual Budget. Here are the highlights:

- Income from donations, fundraising events and Memberships is UP \$71,598 over 2020. Donations led the way up with our first stock transfer donation in 2021 valued at \$20,025, increased Facebook donations up \$9,698 in 2021 and our larger donors increased in number and the amount given in 2021. We ended the year at 34% over 2020 Actual and come in 123% of the annual budget.
- Shelter Income is DOWN \$5,465 as adoptions have declined in 2021. Adoptions down -\$4,876, we saw 123 fewer Cats and 13 fewer Dogs adopted in 2021 versus 2020. Surrender Fees down -\$504, we took in 8 fewer Cats and 26 fewer dogs. Shelter Income is at 93% of the annual budget.
- County and Municipality Income down \$125. Dog License payment (no claims) down \$125. Humane Officer and Municipality income were the same as 2020. County/Municipality income at 111% of budget as we did not anticipate the 4Q21 Humane Officer payment.
- We did receive a COVID Paycheck Protection Program (PPP) payment in February 2021 for \$21,127 (Budget: \$21,000 and above the \$10,000 of COVID assistance in 2020) and we received the two-year rental payment of \$14,400 (Budget: \$6,600 and above 2020 payment of \$3,000) from UPS for the lease of part of the parking lot until 2023 in April 2021.

**The expense side was UP \$19,497 (9%) compared to 2020**, as expected, driven by payroll up \$35,827 or 32% over 2020. The 2021 total expenses of \$247,762 is 81% of the Annual Budget. Here are the highlights:

- Building Expenses DOWN \$5,575 (-12%) driven by less Mortgage Interest of \$5,081. Also, there were no new Dog Kennel purchases (-\$1,686). Building Repair/Maintenance was up \$835 driven by the installation of new outside lighting (\$1,751) in June. Water & Sewer up \$884. Trash Removal down -\$786. The \$8,320 for the new play yard was not expensed, it was capitalized so the expense is on the balance sheet. We are at 82% of the annual budget (adjusted for capital expense).
- Fundraising Expenses are DOWN \$2,986 (-52%) since there was only one mailing cost in 2021 versus three mailing costs in 2020. Holiday Mailing 2021 costs will be seen in 2022. 29% of the annual budget.
- Shelter Expenses DOWN \$1,622 (-8%). This includes the interest on the SBA EIDL loan (\$2,729) but no Iowa County Loan interest (-\$978) or Closing Costs (-\$2,476) in 2021. Repair Costs up \$849, due to Washer Repair and more snow removal. Attorney Fees up \$490. Less Kennel Supplies (-\$729), Office Costs (-\$782), Shelter Expenses (-\$1,130). Humane Officer up \$1,188 due to training and Staff Training up \$442 due to EU class. Mileage Reimbursement down (-\$522) since using Humane Officer vehicle and buying gas which is up \$859. Due to no Web Hosting fees Computer Services down (-\$740). 2021 ended 62% of annual budget spent.
- Kennel – Cat expense DOWN \$1,106 (-3%) driven by less vet expenses (-\$2,827). 87% of budget spent. There were 1,306 (+5%) more Cat Care days, but intakes down 91 (-25%) for 2021 compared to 2020.
- Kennel – Dog expenses DOWN \$5,106 (-48%) driven by vet expenses (-\$2,788), Medicine (-\$666) and No MOD Squad spending (-\$1,345). 2021 spent 47% of the annual budget. Care days down 1,109 days (-46%) and intakes down 30 (-29%) compared to 2020.
- Payroll expenses are UP \$35,827 (+32%), 89% of annual budget spent in 2021. Payroll up due to pay increases and more staff that has been hired in recent months. Per pay period run rate Dec21 \$6,565 vs. Jan21 \$4,536.

*Narrative submitted by Lisa Cvengros on January 11, 2022..*

Balance Sheet is strong as assets increase and debt is reduced in 2021. Note new "Other Assets – Brokerage Account" and some Fixed Assets reduced due to replacement of assets and new Capitalization policy of only items over \$5,000 and 5 Year value. These are Preliminary Year-End Numbers.

	Dec 31, 21	Dec 31, 20	\$ Change	% Change
<b>ASSETS</b>				
Current Assets				
Checking/Savings				
BMO Harris Ckg-Payroll	1,383.91	1,851.68	-467.77	-25.26%
Farmer's Checking-General	138,218.29	42,437.48	95,780.81	225.7%
Farmer's Checking-Shelter	688.12	181.17	506.95	279.82%
Farmer's Savings Account	316,271.34	453,011.22	-136,739.88	-30.19%
PayPal Account	26,113.47	14,347.70	11,765.77	82.01%
Petty Cash	144.00	94.00	50.00	53.19%
<b>Total Checking/Savings</b>	<b>482,819.13</b>	<b>511,923.25</b>	<b>-29,104.12</b>	<b>-5.69%</b>
<b>Total Current Assets</b>	<b>482,819.13</b>	<b>511,923.25</b>	<b>-29,104.12</b>	<b>-5.69%</b>
Fixed Assets				
Building Improvements	126,045.43	126,045.43	0.00	0.0%
Computer/Electronics	4,701.09	6,867.09	-2,166.00	-31.54%
Grounds/Maintenance	11,319.56	7,191.00	4,128.56	57.41%
Humane Office Equipment	1,000.00	1,000.00	0.00	0.0%
Kennel	109,337.43	111,113.43	-1,776.00	-1.6%
Land - Operating	25,808.69	25,808.69	0.00	0.0%
Medical Equipment	8,875.00	8,875.00	0.00	0.0%
Office	1,762.95	1,762.95	0.00	0.0%
Shelter Purchase	400,000.00	400,000.00	0.00	0.0%
<b>Total Fixed Assets</b>	<b>688,850.15</b>	<b>688,663.59</b>	<b>186.56</b>	<b>0.03%</b>
Other Assets				
Brokerage Account	20,024.60	0.00	20,024.60	100.0%
<b>Total Other Assets</b>	<b>20,024.60</b>	<b>0.00</b>	<b>20,024.60</b>	<b>100.0%</b>
<b>TOTAL ASSETS</b>	<b>1,191,693.88</b>	<b>1,200,586.84</b>	<b>-8,892.96</b>	<b>-0.74%</b>
<b>LIABILITIES &amp; EQUITY</b>				
Liabilities				
Current Liabilities				
Other Current Liabilities				
Payroll Liabilities	3,998.32	1,961.45	2,036.87	103.85%
<b>Total Other Current Liabilities</b>	<b>3,998.32</b>	<b>1,961.45</b>	<b>2,036.87</b>	<b>103.85%</b>
<b>Total Current Liabilities</b>	<b>3,998.32</b>	<b>1,961.45</b>	<b>2,036.87</b>	<b>103.85%</b>
Long Term Liabilities				
Farmers Savings Mortgage	337,111.24	348,099.37	-10,988.13	-3.16%
Land Contract	4,000.00	8,000.00	-4,000.00	-50.0%
SBA Loan Payable	0.00	130,300.00	-130,300.00	-100.0%
<b>Total Long Term Liabilities</b>	<b>341,111.24</b>	<b>486,399.37</b>	<b>-145,288.13</b>	<b>-29.87%</b>
<b>Total Liabilities</b>	<b>345,109.56</b>	<b>488,360.82</b>	<b>-143,251.26</b>	<b>-29.33%</b>
Equity				
Opening Bal Equity	60,165.37	60,165.37	0.00	0.0%
Retained Earnings	601,319.16	287,069.62	314,249.54	109.47%
Temporarily Restricted Funds				
Advertising	2,728.71	4,096.47	-1,367.76	-33.39%
Animal Welfare & Enrichment	3,608.44	5,764.30	-2,155.86	-37.4%
Building Funds	6,153.82	1,216.32	4,937.50	405.94%
Cat Housing	6,967.52	6,967.52	0.00	0.0%
Low Cost Spay/Neuter	4,133.12	4,133.12	0.00	0.0%
Medical Bills	18,283.28	13,635.73	4,647.55	34.08%
New Washer	200.00	200.00	0.00	0.0%
Outdoor Facility	0.00	1,163.70	-1,163.70	-100.0%
Protective Custody Contingency	533.60	533.60	0.00	0.0%
<b>Total Temporarily Restricted Funds</b>	<b>42,608.49</b>	<b>37,710.76</b>	<b>4,897.73</b>	<b>12.99%</b>
<b>Net Income</b>	<b>142,491.30</b>	<b>327,280.27</b>	<b>-184,788.97</b>	<b>-56.46%</b>
<b>Total Equity</b>	<b>846,584.32</b>	<b>712,226.02</b>	<b>134,358.30</b>	<b>18.87%</b>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b>1,191,693.88</b>	<b>1,200,586.84</b>	<b>-8,892.96</b>	<b>-0.74%</b>

Prelim profit and loss for 2021 as compared to 2020 and the Annual Budget. Adjusted for the \$250K bequest in 2020.

ICHS Profit Loss with Adjustments and Capital Expense and Debt	w/o \$250K					2021B	100%	'21A vs B
	Dec 21	Jan-Dec 21	Jan-Dec 20	\$Change	%Change			
<b>Ordinary Income/Expense</b>								
<b>Income</b>								
<b>Direct Public Support</b>								
<b>Gifts in Kind - Goods Rev</b>	0	255	2,431	-2,176	-90%	0	0%	255
<b>Total Direct Public Support</b>	0	255	2,431	-2,176	-90%	0	0%	255
<b>DONATIONS</b>								
<b>Donation Jar</b>		0	524	-524	-100%	600	0%	(600)
<b>Donations</b>	55,716	174,049	128,034	46,015	36%	116,200	150%	57,849
<b>Donations-Amazon Smile</b>	0	1,636	1,177	459	39%	1,300	126%	336
<b>Donations - Facebook</b>	4,290	11,748	2,050	9,698	473%	12,000	98%	(252)
<b>Donations/Vanco Svcs</b>	285	4,365	4,355	10	0%	4,400	99%	(35)
<b>Grants</b>	0	0	0	0	0%	10,000	0%	(10,000)
<b>Holiday Card</b>	24,143	24,043	5,225	18,818	360%	24,000	100%	43
<b>Memorial Funds</b>	671	5,701	7,765	-2,064	-27%	7,000	81%	(1,299)
<b>Sponsors</b>	0	0	605	-605	-100%	500	0%	(500)
<b>Spring Mailing</b>	1,975	24,845	16,258	8,587	53%	23,000	108%	1,845
<b>Stock</b>	20,025	20,025	0	20,025	100%			
<b>Summer Mailing</b>	0	580	20,120	-19,540	-97%	23,000	3%	(22,420)
<b>Total DONATIONS</b>	107,105	266,991	186,112	80,879	43%	222,000	120%	44,991
<b>FUNDRAISING INCOME</b>								
<b>April Match</b>	0	4,655	6,370	-1,715	-27%	4,000	116%	655
<b>Deb's Doodle's</b>	0	0	2,999	-2,999	-100%			
<b>Garage Sale</b>	25	4,248	1,888	2,360	125%	1,000	425%	3,248
<b>Holes for a Cause</b>	0	4,581	4,156	426	10%			
<b>June Match</b>	0	0	4,380	-4,380	-100%	4,000	0%	(4,000)
<b>Lands End food booth</b>	0	1,961	0	1,961	100%			
<b>Lemonade Stand</b>	0	622	0	622	100%			
<b>Mask Sales</b>	0	0	223	-223	-100%			
<b>Paws for Pizza</b>	0	0	772	-772	-100%			
<b>Pet Walk</b>	0	0	0	0	0%	1,000	0%	(1,000)
<b>Ridgeway Farmers Market</b>	0	750	0	750	100%			
<b>Roof Fund</b>	0	0	5,651	-5,651	-100%			
<b>Rutting Bucks</b>	0	680	580	100	17%			
<b>FUNDRAISING INCOME - Other</b>	0	35	0	35	100%			
<b>Total FUNDRAISING INCOME</b>	25	17,533	27,019	-9,486	-35%	10,000	175%	7,533
<b>GENERAL/SHELTER INCOME</b>								
<b>Adoption Fees</b>	805	20,425	25,301	-4,876	-19%	22,350	91%	(1,925)
<b>County Humane Officer</b>	0	20,000	20,000	0	0%	15,000	133%	5,000
<b>Dog License</b>	0	10,448	10,573	-125	-1%	10,600	99%	(152)
<b>Gov Contracts 2019</b>	0	0	975	-975	-100%			
<b>Gov Contracts 2020</b>	0	1,300	12,900	-11,600	-90%	1,000	130%	300
<b>Gov Contracts 2021</b>	0	12,075	0	12,075	100%	13,400	90%	(1,325)
<b>Gov Contracts 2022</b>	500	500	0	500	100%			
<b>Redemption Fees - Bailouts</b>	25	1,445	1,513	-68	-4%	1,500	96%	(55)
<b>Store purchase</b>	0	172	189	-17	-9%	150	115%	22
<b>Surrender Fees</b>	225	3,099	3,603	-504	-14%	3,000	103%	99
<b>Total GENERAL/SHELTER INCOME</b>	1,555	69,464	75,054	-5,590	-7%	67,000	104%	2,464

ICHS Profit Loss with Adjustments and  
Capital Expense and Debt

w/o \$250K

	Dec 21	Jan-Dec 21	Jan-Dec 20	\$Change	%Change	2021B	100%	'21A vs B
<b>Government Grants</b>								
Federal Grants	0	21,127	10,000	11,127	111%	21,000	101%	127
<b>Total Government Grants</b>	0	21,127	10,000	11,127	111%	21,000	101%	127
Interest Income	0	179	330	-151	-46%	350	51%	(171)
<b>MEMBER</b>								
Membership Dues	0	305	100	205	205%	100	305%	205
<b>Total MEMBER</b>	0	305	100	205	205%	100	305%	205
<b>Rentals</b>								
Personal Property Rent Revenue	0	14,400	4,500	9,900	220%	6,600	218%	7,800
<b>Total Rentals</b>	0	14,400	4,500	9,900	220%	6,600	218%	7,800
<b>Total Income</b>	108,685	390,253	305,546	84,708	28%	327,050	119%	63,203
<b>Gross Profit</b>	108,685	390,253	305,546	84,708	28%	327,050	119%	63,203
<b>Expense</b>								
<b>BUILDING</b>								
Building Repairs/Maintenance	110	5,126	4,290	835	19%	11,680	44%	(6,555)
Electricity	1,106	9,497	9,539	-43	0%	11,000	86%	(1,503)
Insurance Building/Vehicles	1,176	4,628	4,311	317	7%	4,400	105%	228
Kennels	0	0	1,686	-1,686	-100%			-
Mortgage Interest	1,268	15,653	20,735	-5,081	-25%	15,654	100%	(1)
Pest Control	0	440	440	0	0%	480	92%	(40)
Safety	0	226	240	-14	-6%	250	90%	(24)
Trash Removal	0	1,378	2,164	-786	-36%	2,300	60%	(922)
Water & Sewer	489	3,080	2,196	884	40%	3,000	103%	80
<b>Total BUILDING</b>	4,149	40,027	45,602	-5,575	-12%	48,765	82%	(8,738)
<b>Business Expenses</b>								
Business Registration Fees	0	10	43	-33	-77%	43	23%	(33)
<b>Total Business Expenses</b>	0	10	43	-33	-77%	43	23%	(33)
<b>Contract Services</b>								
Outside Contract Services	0	0	0	0	0%	2,000	0%	(2,000)
<b>Total Contract Services</b>	0	0	0	0	0%	2,000	0%	(2,000)
Finance Charges	14	56	56	0	0%	60	93%	(4)
<b>FUNDRAISING</b>								
Advertising	0	29	86	-56	-66%	500	6%	(471)
Copies/Printing	0	1,368	3,830	-2,462	-64%	3,700	37%	(2,332)
Fundraising Other	0	0	0	0	0%	3,500	0%	(3,500)
Garage Sale	0	15	0	15	100%			
Lands' End Food Booth	0	318	0	318	100%			
Postage-Fundraising	0	832	1,851	-1,018	-55%	1,900	44%	(1,068)
Ridgeway Farmers Market	0	218	0	218	100%			
<b>Total FUNDRAISING</b>	0	2,780	5,766	-2,986	-52%	9,600	29%	(6,820)
<b>GENERAL/SHELTER EXPENSES</b>								
Accounting	0	560	331	229	69%	500	112%	60
Advertising/Promotions	0	9	319	-310	-97%	500	2%	(491)
Association Memberships	0	339	260	79	30%	260	130%	79

ICHS Profit Loss with Adjustments and Capital Expense and Debt	w/o \$250K							
	Dec 21	Jan-Dec 21	Jan-Dec 20	\$Change	%Change	2021B	100% '21A vs B	
Bachner Land Contract Interest	0	360	540	-180	-33%	360	100%	-
Bank Service Fees	68	1,162	1,095	67	6%	990	117%	172
Cleaning Supplies	5	383	703	-320	-46%	1,000	38%	(617)
Closing Costs	0	0	2,476	-2,476	-100%			
Computer Service	40	1,266	2,006	-740	-37%	1,250	101%	16
Copies/Printing	0	0	18	-18	-100%	50	0%	(50)
Culligan Water	0	21	55	-34	-62%	70	30%	(49)
Humane Officer	30	1,230	42	1,188	2845%	10,000	12%	(8,770)
Insurance-Employees / D&O	188	750	770	-20	-3%	800	94%	(50)
Insurance-Worker's Comp	0	633	1,012	-379	-37%	1,800	35%	(1,167)
Iowa County Loan Interest	0	0	1,080	-1,080	-100%			
Kennel Supplies	0	34	763	-729	-96%	800	4%	(766)
Mileage Reimbursement	0	14	536	-522	-97%	400	3%	(386)
Office Equipment Purchases	0	554	728	-174	-24%	750	74%	(196)
Office Printer supplies	0	0	126	-126	-100%	200	0%	(200)
Office Supplies	448	448	929	-481	-52%	1,450	31%	(1,002)
PayPal Fee	401	564	440	123	28%	450	125%	114
Permits/Gov't Fees	0	128	128	0	0%	128	100%	-
Petty Cash	0	-50	50	-100	-200%			
Phone/Internet	136	1,634	1,635	-1	0%	2,000	82%	(366)
Postage	58	524	607	-83	-14%	600	87%	(76)
Professional Services-Attorney	0	490	0	490	100%			
Repairs/Maintenance	0	1,681	832	849	102%	1,500	112%	181
SBA Loan Interest	0	2,729	0	2,729	100%	2,136	128%	593
Shelter Expenses	25	2,171	3,301	-1,130	-34%	3,239	67%	(1,068)
Staff Gathering	30	30	0	30	100%			
Staff Training	0	500	58	442	762%			
Vanco Fees	64	690	492	198	40%	500	138%	190
Vehicle/Gas Expense	51	919	60	859	1431%	60	1531%	859
<b>Total GENERAL/SHELTER EXPENSE</b>	<b>1,544</b>	<b>19,772</b>	<b>21,393</b>	<b>-1,622</b>	<b>-8%</b>	<b>31,793</b>	<b>62%</b>	<b>(12,022)</b>
<b>KENNEL - CATS</b>								
Cat Food	479	2,416	1,595	821	52%	2,000	121%	416
Crates/Housing	0	125	0	125	100%			
Litter	0	423	557	-134	-24%	750	56%	(327)
Medical Supplies	28	808	1,087	-279	-26%	1,200	67%	(392)
Medicine	224	4,573	3,444	1,129	33%	3,500	131%	1,073
Vaccinations	20	463	404	59	15%	750	62%	(287)
<b>Veterinary Expenses</b>	<b>1,313</b>	<b>24,120</b>	<b>26,947</b>	<b>-2,827</b>	<b>-10%</b>	<b>29,800</b>	<b>81%</b>	<b>(5,680)</b>
<b>Total KENNEL - CATS</b>	<b>2,063</b>	<b>32,927</b>	<b>34,033</b>	<b>-1,106</b>	<b>-3%</b>	<b>38,000</b>	<b>87%</b>	<b>(5,073)</b>
<b>KENNEL - DOGS</b>								
Dog Food	24	288	410	-122	-30%	500	58%	(212)
Medical Supplies	5	136	374	-238	-64%	400	34%	(264)
Medicine - Dogs	6	952	1,617	-666	-41%	1,500	63%	(548)
MOD Squad	0	0	1,345	-1,345	-100%	1,000	0%	(1,000)
Vaccinations - Dogs	20	172	119	53	45%	120	143%	52
<b>Veterinary Expenses - Dogs</b>	<b>604</b>	<b>4,043</b>	<b>6,831</b>	<b>-2,788</b>	<b>-41%</b>	<b>8,480</b>	<b>48%</b>	<b>(4,437)</b>
<b>Total KENNEL - DOGS</b>	<b>660</b>	<b>5,590</b>	<b>10,696</b>	<b>-5,106</b>	<b>-48%</b>	<b>12,000</b>	<b>47%</b>	<b>(6,410)</b>

ICHS Profit Loss with Adjustments and  
Capital Expense and Debt

w/o \$250K

	Dec 21	Jan-Dec 21	Jan-Dec 20	\$Change	%Change	2021B	100%	'21A vs B
<b>OUTREACH</b>								
Misc. Outreach Supplies	0	96	0	96	100%	0		96
<b>Total OUTREACH</b>	<b>0</b>	<b>96</b>	<b>0</b>	<b>96</b>	<b>100%</b>	<b>0</b>		<b>96</b>
<b>PAYROLL EXPENSES</b>								
Payroll Expenses	15,629	146,504	110,736	35,767	32%	164,399	89%	(17,895)
Wi Unemploy Insurance Tax	0	0	-60	60	100%			-
<b>Total PAYROLL EXPENSES</b>	<b>15,629</b>	<b>146,504</b>	<b>110,677</b>	<b>35,827</b>	<b>32%</b>	<b>164,399</b>	<b>89%</b>	<b>(17,895)</b>
<b>Total Expense</b>	<b>24,060</b>	<b>247,762</b>	<b>228,265</b>	<b>19,497</b>	<b>9%</b>	<b>306,660</b>	<b>81%</b>	<b>(58,898)</b>
<b>Net Ordinary Income</b>	<b>84,625</b>	<b>142,491</b>	<b>77,280</b>	<b>65,211</b>	<b>84%</b>	<b>20,390</b>	<b>699%</b>	<b>122,101</b>
<b>Net Income</b>	<b>84,625</b>	<b>142,491</b>	<b>77,280</b>	<b>65,211</b>	<b>84%</b>	<b>20,390</b>	<b>699%</b>	<b>122,101</b>
<b>Capital Expenses</b>	<b>0</b>	<b>8,320</b>	<b>59,500</b>	<b>(51,180)</b>	<b>-86%</b>	<b>8,320</b>	<b>0%</b>	<b>-</b>
<b>Net Income minus Capital Expenses</b>	<b>84,625</b>	<b>134,172</b>	<b>17,780</b>	<b>116,391</b>	<b>170%</b>	<b>12,070</b>	<b>1112%</b>	<b>122,101</b>
Principal Debt payments	952	14,988	11,273	3,715	33%	14,988	100%	-
SBA EIDL	0	130,300	(130,300)			1,690	7711%	128,610
<b>Net Income minus CapExp &amp; Debt Pd</b>	<b>83,673</b>	<b>(11,116)</b>	<b>136,807</b>	<b>(147,923)</b>	<b>137%</b>	<b>(4,608)</b>	<b>241%</b>	<b>(6,509)</b>
Cat Care Days	2,084	26,302	24,996	1,306	5%			
Dog Care Days	115	1,304	2,413	(1,109)	-46%			
<b>Total Care Days</b>	<b>2,199</b>	<b>27,606</b>	<b>27,409</b>	<b>197</b>	<b>1%</b>			
Cats Incoming	8	271	362	(91)	-25%			
Dogs Incoming	2	73	103	(30)	-29%			
<b>Total Incoming</b>	<b>10</b>	<b>344</b>	<b>465</b>	<b>(121)</b>	<b>-26%</b>			
Cats Outgoing	30	270	379	(109)	-29%			
Dogs Outgoing	3	86	92	(6)	-7%			
<b>Total Outgoing</b>	<b>33</b>	<b>356</b>	<b>471</b>	<b>(115)</b>	<b>-24%</b>			
Cats in Care at end of period	60	60	59	1	2%			
Dogs in Care at end of period	2	2	15	(13)	-87%			
<b>Animals in Care at end of period</b>	<b>62</b>	<b>62</b>	<b>74</b>	<b>(12)</b>	<b>-16%</b>			

Removed \$250,000 Bequest in 2020 to normalize the year