

Iowa County Humane Society

Profit & Loss Prev Year Comparison

January through December 2021

	Jan - Dec 21	Jan - Dec 20	\$ Change	% Change
Ordinary Income/Expense				
Income				
Direct Public Support				
Gifts in Kind - Goods Rev	255.00	2,430.89	-2,175.89	-89.51%
Total Direct Public Support	255.00	2,430.89	-2,175.89	-89.51%
DONATIONS				
Donation Jar	0.00	523.60	-523.60	-100.0%
Donations	174,049.07	128,033.92	46,015.15	35.94%
Donations-Amazon Smile	1,635.73	1,176.94	458.79	38.98%
Donations - Facebook	11,748.00	2,050.00	9,698.00	473.07%
Donations/Vanco Svcs	4,365.00	4,355.00	10.00	0.23%
Holiday Card	24,043.00	5,225.00	18,818.00	360.15%
Memorial Funds	5,701.00	257,765.00	-252,064.00	-97.79%
Sponsors	0.00	605.00	-605.00	-100.0%
Spring Mailing	24,845.00	16,257.66	8,587.34	52.82%
Stock	20,024.60	0.00	20,024.60	100.0%
Summer Mailing	580.00	20,120.00	-19,540.00	-97.12%
Total DONATIONS	266,991.40	436,112.12	-169,120.72	-38.78%
FUNDRAISING INCOME				
April Match	4,655.00	6,370.00	-1,715.00	-26.92%
Deb's Doodle's	0.00	2,999.00	-2,999.00	-100.0%
Garage Sale	4,248.40	1,888.00	2,360.40	125.02%
Holes for a Cause	4,581.03	4,155.51	425.52	10.24%
June Match	0.00	4,380.00	-4,380.00	-100.0%
Lands End food booth	1,961.00	0.00	1,961.00	100.0%
Lemonade Stand	622.25	0.00	622.25	100.0%
Mask Sales	0.00	223.00	-223.00	-100.0%
Paws for Pizza	0.00	772.00	-772.00	-100.0%
Ridgeway Farmers Market	750.00	0.00	750.00	100.0%
Roof Fund	0.00	5,651.34	-5,651.34	-100.0%
Rutting Bucks	680.00	580.00	100.00	17.24%
FUNDRAISING INCOME - Other	35.00	0.00	35.00	100.0%
Total FUNDRAISING INCOME	17,532.68	27,018.85	-9,486.17	-35.11%
GENERAL/SHELTER INCOME				
Adoption Fees	20,425.00	25,301.00	-4,876.00	-19.27%
County Humane Officer	20,000.00	20,000.00	0.00	0.0%
Dog License	10,447.72	10,572.92	-125.20	-1.18%
Gov Contracts 2019	0.00	975.00	-975.00	-100.0%
Gov Contracts 2020	1,300.00	12,900.00	-11,600.00	-89.92%
Gov Contracts 2021	12,075.00	0.00	12,075.00	100.0%
Gov Contracts 2022	500.00	0.00	500.00	100.0%
Redemption Fees - Bailouts	1,445.00	1,513.00	-68.00	-4.49%
Store purchase	172.00	189.00	-17.00	-9.0%
Surrender Fees	3,099.00	3,603.00	-504.00	-13.99%

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Total GENERAL/SHELTER INCOME	69,463.72	75,053.92	-5,590.20	-7.45%
Government Grants				
Federal Grants	21,126.65	10,000.00	11,126.65	111.27%
Total Government Grants	21,126.65	10,000.00	11,126.65	111.27%
Interest Income	178.92	329.84	-150.92	-45.76%
MEMBER				
Membership Dues	305.00	100.00	205.00	205.0%
Total MEMBER	305.00	100.00	205.00	205.0%
Rentals				
Personal Property Rent Revenue	14,400.00	4,500.00	9,900.00	220.0%
Total Rentals	14,400.00	4,500.00	9,900.00	220.0%
Total Income	390,253.37	555,545.62	-165,292.25	-29.75%
Gross Profit	390,253.37	555,545.62	-165,292.25	-29.75%
Expense				
BUILDING				
Building Repairs/Maintenance	5,125.66	4,290.28	835.38	19.47%
Electricity	9,496.53	9,539.38	-42.85	-0.45%
Insurance Building/Vehicles	4,627.50	4,311.00	316.50	7.34%
Kennels	0.00	1,686.26	-1,686.26	-100.0%
Mortgage Interest	15,653.43	20,734.85	-5,081.42	-24.51%
Pest Control	440.00	440.00	0.00	0.0%
Safety	226.00	239.60	-13.60	-5.68%
Trash Removal	1,378.00	2,164.35	-786.35	-36.33%
Water & Sewer	3,079.86	2,196.26	883.60	40.23%
Total BUILDING	40,026.98	45,601.98	-5,575.00	-12.23%
Business Expenses				
Business Registration Fees	10.00	42.90	-32.90	-76.69%
Total Business Expenses	10.00	42.90	-32.90	-76.69%
Finance Charges	56.00	56.00	0.00	0.0%
FUNDRAISING				
Advertising	29.38	85.67	-56.29	-65.71%
Copies/Printing	1,367.76	3,829.78	-2,462.02	-64.29%
Garage Sale	15.00	0.00	15.00	100.0%
Lands' End Food Booth	317.54	0.00	317.54	100.0%
Postage-Fundraising	832.44	1,850.63	-1,018.19	-55.02%
Ridgeway Farmers Market	218.22	0.00	218.22	100.0%
Total FUNDRAISING	2,780.34	5,766.08	-2,985.74	-51.78%
GENERAL/SHELTER EXPENSES				
Accounting	560.15	331.48	228.67	68.99%
Advertising/Promotions	8.62	318.94	-310.32	-97.3%
Association Memberships	339.00	260.00	79.00	30.39%
Bachner Land Contract Interest	360.00	540.00	-180.00	-33.33%
Bank Service Fees	1,162.14	1,095.13	67.01	6.12%
Cleaning Supplies	382.88	703.22	-320.34	-45.55%

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Closing Costs	0.00	2,476.00	-2,476.00	-100.0%
Computer Service	1,266.08	2,006.40	-740.32	-36.9%
Copies/Printing	0.00	18.16	-18.16	-100.0%
Culligan Water	20.67	54.89	-34.22	-62.34%
Humane Officer	1,229.95	41.76	1,188.19	2,845.28%
Insurance-Employees / D&O	750.00	769.50	-19.50	-2.53%
Insurance-Worker's Comp	633.00	1,012.00	-379.00	-37.45%
Iowa County Loan Interest	0.00	1,080.09	-1,080.09	-100.0%
Kennel Supplies	33.61	762.89	-729.28	-95.59%
Mileage Reimbursement	13.72	535.54	-521.82	-97.44%
Office Equipment Purchases	554.00	728.31	-174.31	-23.93%
Office Printer supplies	0.00	126.49	-126.49	-100.0%
Office Supplies	448.12	929.30	-481.18	-51.78%
PayPal Fee	563.75	440.38	123.37	28.01%
Permits/Gov't Fees	128.13	128.13	0.00	0.0%
Petty Cash	-50.00	50.00	-100.00	-200.0%
Phone/Internet	1,633.80	1,634.88	-1.08	-0.07%
Postage	524.20	606.80	-82.60	-13.61%
Professional Services-Attorney	490.00	0.00	490.00	100.0%
Repairs/Maintenance	1,681.40	831.95	849.45	102.1%
SBA Loan Interest	2,729.16	0.00	2,729.16	100.0%
Shelter Expenses	2,170.94	3,300.98	-1,130.04	-34.23%
Staff Gathering	29.53	0.00	29.53	100.0%
Staff Training	500.00	58.00	442.00	762.07%
Vanco Fees	690.28	492.23	198.05	40.24%
Vehicle/Gas Expense	918.53	60.00	858.53	1,430.88%
Total GENERAL/SHELTER EXPENSES	19,771.66	21,393.45	-1,621.79	-7.58%
KENNEL - CATS				
Cat Food	2,416.07	1,594.70	821.37	51.51%
Crates/Housing	124.58	0.00	124.58	100.0%
Litter	422.76	556.60	-133.84	-24.05%
Medical Supplies	807.67	1,086.98	-279.31	-25.7%
Medicine	4,573.02	3,444.21	1,128.81	32.77%
Vaccinations	463.00	403.56	59.44	14.73%
Veterinary Expenses	24,120.11	26,946.76	-2,826.65	-10.49%
Total KENNEL - CATS	32,927.21	34,032.81	-1,105.60	-3.25%
KENNEL - DOGS				
Dog Food	287.79	410.23	-122.44	-29.85%
Medical Supplies	135.56	373.63	-238.07	-63.72%
Medicine - Dogs	951.93	1,617.45	-665.52	-41.15%
MOD Squad	0.00	1,344.84	-1,344.84	-100.0%
Vaccinations - Dogs	172.00	118.53	53.47	45.11%
Veterinary Expenses - Dogs	4,042.64	6,830.94	-2,788.30	-40.82%
Total KENNEL - DOGS	5,589.92	10,695.62	-5,105.70	-47.74%

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OUTREACH				
Misc. Outreach Supplies	96.29	0.00	96.29	100.0%
Total OUTREACH	96.29	0.00	96.29	100.0%
PAYROLL EXPENSES				
Payroll Expenses	146,503.67	110,736.37	35,767.30	32.3%
Wi Unemploy Insurance Tax	0.00	-59.86	59.86	100.0%
Total PAYROLL EXPENSES	146,503.67	110,676.51	35,827.16	32.37%
Total Expense	247,762.07	228,265.35	19,496.72	8.54%
Net Ordinary Income	142,491.30	327,280.27	-184,788.97	-56.46%
Net Income	142,491.30	327,280.27	-184,788.97	-56.46%