

Iowa County Humane Society

Profit & Loss Prev Year Comparison

January through April 2020

| | Jan - Apr 20 | Jan - Apr 19 | \$ Change | % Change |
|-------------------------------------|--------------|--------------|------------|-----------|
| Ordinary Income/Expense | | | | |
| Income | | | | |
| Direct Public Support | | | | |
| Gifts in Kind - Goods Rev | 72.99 | 240.00 | -167.01 | -69.59% |
| Total Direct Public Support | 72.99 | 240.00 | -167.01 | -69.59% |
| DONATIONS | | | | |
| Donation Jar | 331.60 | 123.00 | 208.60 | 169.59% |
| Donations | 32,275.03 | 22,657.55 | 9,617.48 | 42.45% |
| Donations-Amazon Smile | 279.34 | 378.30 | -98.96 | -26.16% |
| Donations/Vanco Svcs | 1,210.00 | 1,240.00 | -30.00 | -2.42% |
| Holiday Card | 5,225.00 | 2,145.00 | 3,080.00 | 143.59% |
| Memorial Funds | 251,630.00 | 2,645.00 | 248,985.00 | 9,413.42% |
| Sponsors | 205.00 | 0.00 | 205.00 | 100.0% |
| Spring Mailing | 17,189.00 | 18,571.00 | -1,382.00 | -7.44% |
| Total DONATIONS | 308,344.97 | 47,759.85 | 260,585.12 | 545.62% |
| FUNDRAISING INCOME | | | | |
| April Match | 1,370.00 | 0.00 | 1,370.00 | 100.0% |
| Bake sale | 0.00 | 745.12 | -745.12 | -100.0% |
| Canine Good Citizen | 0.00 | 485.00 | -485.00 | -100.0% |
| Deb's Doodle's | 2,999.00 | 0.00 | 2,999.00 | 100.0% |
| Event Sponsorship | 0.00 | 600.00 | -600.00 | -100.0% |
| Garage Sale | 84.00 | 742.66 | -658.66 | -88.69% |
| Movie Fundraiser | 0.00 | 127.00 | -127.00 | -100.0% |
| Paws for Pizza | 772.00 | 0.00 | 772.00 | 100.0% |
| Roof Fund | 2,805.00 | 0.00 | 2,805.00 | 100.0% |
| Total FUNDRAISING INCOME | 8,030.00 | 2,699.78 | 5,330.22 | 197.43% |
| GENERAL/SHELTER INCOME | | | | |
| Adoption Fees | 6,741.00 | 4,130.00 | 2,611.00 | 63.22% |
| County Humane Officer | 5,000.00 | 5,000.00 | 0.00 | 0.0% |
| Dog License | 10,572.92 | 10,633.47 | -60.55 | -0.57% |
| Gov Contracts 2018 | 0.00 | 1,050.00 | -1,050.00 | -100.0% |
| Gov Contracts 2019 | 775.00 | 10,725.00 | -9,950.00 | -92.77% |
| Gov Contracts 2020 | 9,400.00 | 0.00 | 9,400.00 | 100.0% |
| Redemption Fees - Bailouts | 663.00 | 635.00 | 28.00 | 4.41% |
| Store purchase | 85.00 | 107.00 | -22.00 | -20.56% |
| Surrender Fees | 948.00 | 975.00 | -27.00 | -2.77% |
| GENERAL/SHELTER INCOME - Other | 50.00 | 0.00 | 50.00 | 100.0% |
| Total GENERAL/SHELTER INCOME | 34,234.92 | 33,255.47 | 979.45 | 2.95% |
| MEMBER | | | | |
| Membership Dues | 100.00 | 0.00 | 100.00 | 100.0% |
| Total MEMBER | 100.00 | 0.00 | 100.00 | 100.0% |
| Total Income | 350,782.88 | 83,955.10 | 266,827.78 | 317.82% |
| Gross Profit | 350,782.88 | 83,955.10 | 266,827.78 | 317.82% |

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| Expense | Jan - Apr 20 | Jan - Apr 19 | \$ Change | % Change |
|---------------------------------|------------------|------------------|------------------|----------------|
| BUILDING | | | | |
| Building Repairs/Maintenance | 25,058.27 | 538.04 | 24,520.23 | 4,557.33% |
| Electricity | 4,885.33 | 5,418.83 | -533.50 | -9.85% |
| Insurance Building/Vehicles | 1,012.50 | 982.75 | 29.75 | 3.03% |
| Mortgage Interest | 7,203.45 | 5,512.22 | 1,691.23 | 30.68% |
| Pest Control | 120.00 | 160.00 | -40.00 | -25.0% |
| Safety | 239.60 | 108.50 | 131.10 | 120.83% |
| Trash Removal | 657.75 | 613.45 | 44.30 | 7.22% |
| Water & Sewer | 824.61 | 1,101.79 | -277.18 | -25.16% |
| Total BUILDING | 40,001.51 | 14,435.58 | 25,565.93 | 177.1% |
| Business Expenses | | | | |
| Business Registration Fees | 12.90 | 0.00 | 12.90 | 100.0% |
| Total Business Expenses | 12.90 | 0.00 | 12.90 | 100.0% |
| Finance Charges | 14.00 | 7.00 | 7.00 | 100.0% |
| FUNDRAISING | | | | |
| Advertising | 85.67 | 0.00 | 85.67 | 100.0% |
| Copies/Printing | 2,614.72 | 1,241.86 | 1,372.86 | 110.55% |
| Lands' End Food Booth | 0.00 | 0.00 | 0.00 | 0.0% |
| Office Supplies | 0.00 | 0.00 | 0.00 | 0.0% |
| Postage-Fundraising | 1,151.05 | 453.37 | 697.68 | 153.89% |
| Total FUNDRAISING | 3,851.44 | 1,695.23 | 2,156.21 | 127.19% |
| GENERAL/SHELTER EXPENSES | | | | |
| Accounting | 0.00 | 193.58 | -193.58 | -100.0% |
| Advertising/Promotions | 268.94 | 167.92 | 101.02 | 60.16% |
| Association Memberships | 0.00 | 312.00 | -312.00 | -100.0% |
| Bachner Land Contract Interest | 540.00 | 720.00 | -180.00 | -25.0% |
| Bank Service Fees | 2,861.88 | 341.08 | 2,520.80 | 739.06% |
| Business Cards | 18.16 | 0.00 | 18.16 | 100.0% |
| Cleaning Supplies | 427.50 | 187.20 | 240.30 | 128.37% |
| Computer Service | 895.00 | 700.00 | 195.00 | 27.86% |
| Culligan Water | 47.25 | 20.25 | 27.00 | 133.33% |
| Humane Officer | 41.76 | 0.00 | 41.76 | 100.0% |
| Insurance-Employees / D&O | 207.00 | 0.00 | 207.00 | 100.0% |
| Iowa County Loan Interest | 445.35 | 497.59 | -52.24 | -10.5% |
| Kennel Supplies | 669.58 | 146.99 | 522.59 | 355.53% |
| Mileage Reimbursement | 153.28 | 0.00 | 153.28 | 100.0% |
| Office Equipment Purchases | 728.31 | 0.00 | 728.31 | 100.0% |
| Office Printer supplies | 126.49 | 0.00 | 126.49 | 100.0% |
| Office Supplies | 655.93 | 473.79 | 182.14 | 38.44% |
| PayPal Fee | 79.56 | 23.45 | 56.11 | 239.28% |
| Petty Cash | 0.00 | 0.00 | 0.00 | 0.0% |
| Phone/Internet | 546.67 | 515.39 | 31.28 | 6.07% |
| Postage | 221.80 | 110.00 | 111.80 | 101.64% |

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|---------------------------------------|-------------------|------------------|-------------------|------------------|
| Repairs/Maintenance | 770.00 | 1,922.24 | -1,152.24 | -59.94% |
| Shelter Expenses | 750.00 | 830.05 | -80.05 | -9.64% |
| Staff Gathering | 0.00 | 0.00 | 0.00 | 0.0% |
| Vanco Fees | 159.15 | 157.58 | 1.57 | 1.0% |
| Vehicle/Gas Expense | 20.00 | 0.00 | 20.00 | 100.0% |
| Total GENERAL/SHELTER EXPENSES | 10,633.61 | 7,319.11 | 3,314.50 | 45.29% |
| KENNEL- RABBITS | | | | |
| Rabbit Food | 0.00 | 0.00 | 0.00 | 0.0% |
| Total KENNEL- RABBITS | 0.00 | 0.00 | 0.00 | 0.0% |
| KENNEL - CATS | | | | |
| Cat Food | 984.79 | 327.64 | 657.15 | 200.57% |
| Crates/Housing | 0.00 | 0.00 | 0.00 | 0.0% |
| Litter | 30.00 | 240.00 | -210.00 | -87.5% |
| Medical Supplies | 467.15 | 371.34 | 95.81 | 25.8% |
| Medicine | 1,482.32 | 1,811.16 | -328.84 | -18.16% |
| Vaccinations | 169.61 | 177.00 | -7.39 | -4.18% |
| Veterinary Expenses | 8,647.15 | 4,308.37 | 4,338.78 | 100.71% |
| Total KENNEL - CATS | 11,781.02 | 7,235.51 | 4,545.51 | 62.82% |
| KENNEL - DOGS | | | | |
| Cages/Kennels | 1,686.26 | 0.00 | 1,686.26 | 100.0% |
| Dog Food | 335.96 | 211.20 | 124.76 | 59.07% |
| Medical Supplies | 96.69 | 316.75 | -220.06 | -69.47% |
| Medicine - Dogs | 622.87 | 558.57 | 64.30 | 11.51% |
| Vaccinations - Dogs | 64.53 | 35.53 | 29.00 | 81.62% |
| Veterinary Expenses - Dogs | 2,965.09 | 440.82 | 2,524.27 | 572.63% |
| Total KENNEL - DOGS | 5,771.40 | 1,562.87 | 4,208.53 | 269.28% |
| OUTREACH | | | | |
| Advertising | 0.00 | 10.00 | -10.00 | -100.0% |
| Low Cost Spay/Neuter | 0.00 | 220.00 | -220.00 | -100.0% |
| Office Supplies | 0.00 | 44.12 | -44.12 | -100.0% |
| Total OUTREACH | 0.00 | 274.12 | -274.12 | -100.0% |
| PAYROLL EXPENSES | | | | |
| Payroll Expenses | 37,945.84 | 46,739.31 | -8,793.47 | -18.81% |
| Wi Unemploy Insurance Tax | -50.09 | -3.75 | -46.34 | -1,235.73% |
| Total PAYROLL EXPENSES | 37,895.75 | 46,735.56 | -8,839.81 | -18.92% |
| Total Expense | 109,961.63 | 79,264.98 | 30,696.65 | 38.73% |
| Net Ordinary Income | 240,821.25 | 4,690.12 | 236,131.13 | 5,034.65% |
| Net Income | 240,821.25 | 4,690.12 | 236,131.13 | 5,034.65% |