

Iowa County Humane Society  
Profit & Loss Prev Year Comparison  
January through December 2019

**Preliminary Year End Numbers!**

	Jan - Dec 19	Jan - Dec 18	\$ Change	% Change
<b>Ordinary Income/Expense</b>				
<b>Income</b>				
<b>Direct Public Support</b>				
Gifts in Kind - Goods Rev	4,603.90	480.00	4,123.90	859.15%
<b>Total Direct Public Support</b>	4,603.90	480.00	4,123.90	859.15%
<b>DONATIONS</b>				
Donation Jar	337.70	796.59	-458.89	-57.61%
Donations	108,616.32	108,523.43	92.89	0.09%
Donations-Amazon Smile	1,038.17	808.39	229.78	28.42%
Donations/Vanco Svcs	4,315.00	2,560.00	1,755.00	68.56%
Holiday Card	22,700.00	44,145.45	-21,445.45	-48.58%
Matching Gift Funds	12,275.00	13,341.00	-1,066.00	-7.99%
Memorial Funds	6,572.00	9,640.00	-3,068.00	-31.83%
Sponsors	140.00	100.00	40.00	40.0%
Spring Mailing	21,576.00	0.00	21,576.00	100.0%
Summer Mailing	27,993.25	30,195.00	-2,201.75	-7.29%
DONATIONS - Other	0.00	50.00	-50.00	-100.0%
<b>Total DONATIONS</b>	205,563.44	210,159.86	-4,596.42	-2.19%
<b>FUNDRAISING INCOME</b>				
Bake sale	1,629.12	1,462.50	166.62	11.39%
Bob's BBQ	557.05	0.00	557.05	100.0%
Canine Good Citizen	1,110.00	965.00	145.00	15.03%
Cornish Festival (booth sales)	263.06	0.00	263.06	100.0%
Dueling Pianos	0.00	6,454.00	-6,454.00	-100.0%
Event Sponsorship	2,725.00	0.00	2,725.00	100.0%
Floor Fund	0.00	18,768.00	-18,768.00	-100.0%
Fundraising Events	279.00	1,281.00	-1,002.00	-78.22%
Garage Sale	1,992.16	2,573.50	-581.34	-22.59%
Golf Outing Event	5,490.00	0.00	5,490.00	100.0%
Lands End food booth	1,813.00	1,429.25	383.75	26.85%
Movie Fundraiser	127.00	0.00	127.00	100.0%
New Dryer	0.00	0.00	0.00	0.0%
Outdoor Facility	675.00	0.00	675.00	100.0%
Paws for Pizza	50.00	0.00	50.00	100.0%
Plant Sale	0.00	2,800.50	-2,800.50	-100.0%
Pub Night	321.00	0.00	321.00	100.0%
Roof Fund	35,907.00	1,000.00	34,907.00	3,490.7%
Tricks Class	0.00	700.00	-700.00	-100.0%
Yoga with Cats	290.00	0.00	290.00	100.0%
<b>Total FUNDRAISING INCOME</b>	53,228.39	37,433.75	15,794.64	42.19%
<b>GENERAL/SHELTER INCOME</b>				
Adoption Fees	15,750.00	17,835.00	-2,085.00	-11.69%
County Humane Officer	20,000.00	20,000.00	0.00	0.0%
Dog License	10,633.47	10,748.98	-115.51	-1.08%

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Gov Contracts 2017	0.00	1,145.00	-1,145.00	-100.0%
Gov Contracts 2018	1,125.00	14,915.00	-13,790.00	-92.46%
Gov Contracts 2019	15,425.00	0.00	15,425.00	100.0%
Gov Contracts 2020	500.00	0.00	500.00	100.0%
Petty Cash	0.00	200.00	-200.00	-100.0%
Redemption Fees - Bailouts	2,219.00	1,510.00	709.00	46.95%
Refund of Insurance Premium	0.00	822.00	-822.00	-100.0%
Store purchase	561.00	685.00	-124.00	-18.1%
Surrender Fees	2,950.00	4,704.00	-1,754.00	-37.29%
Volunteer Orientation	65.00	0.00	65.00	100.0%
<b>Total GENERAL/SHELTER INCOME</b>	<b>69,228.47</b>	<b>72,564.98</b>	<b>-3,336.51</b>	<b>-4.6%</b>
Interest Income	197.75	88.81	108.94	122.67%
<b>MEMBER</b>				
Membership Dues	100.00	25.00	75.00	300.0%
<b>Total MEMBER</b>	<b>100.00</b>	<b>25.00</b>	<b>75.00</b>	<b>300.0%</b>
<b>Total Income</b>	<b>332,921.95</b>	<b>320,752.40</b>	<b>12,169.55</b>	<b>3.79%</b>
<b>Gross Profit</b>	<b>332,921.95</b>	<b>320,752.40</b>	<b>12,169.55</b>	<b>3.79%</b>
<b>Expense</b>				
<b>BUILDING</b>				
Building Repairs/Maintenance	5,346.59	2,489.48	2,857.11	114.77%
Electricity	12,401.55	11,973.16	428.39	3.58%
Insurance Building/Vehicles	4,020.25	4,572.75	-552.50	-12.08%
Land Analysis	3,185.00	0.00	3,185.00	100.0%
Mortgage Interest	22,133.25	20,541.87	1,591.38	7.75%
Pest Control	480.00	480.00	0.00	0.0%
Safety	108.50	240.35	-131.85	-54.86%
Trash Removal	1,857.85	2,191.15	-333.30	-15.21%
Water & Sewer	2,910.35	2,541.18	369.17	14.53%
<b>Total BUILDING</b>	<b>52,443.34</b>	<b>45,029.94</b>	<b>7,413.40</b>	<b>16.46%</b>
<b>Business Expenses</b>				
Business Registration Fees	0.00	771.00	-771.00	-100.0%
<b>Total Business Expenses</b>	<b>0.00</b>	<b>771.00</b>	<b>-771.00</b>	<b>-100.0%</b>
<b>Contract Services</b>				
Outside Contract Services	2,925.00	0.00	2,925.00	100.0%
<b>Total Contract Services</b>	<b>2,925.00</b>	<b>0.00</b>	<b>2,925.00</b>	<b>100.0%</b>
<b>Facilities and Equipment</b>				
Equip Rental and Maintenance	0.00	17.91	-17.91	-100.0%
<b>Total Facilities and Equipment</b>	<b>0.00</b>	<b>17.91</b>	<b>-17.91</b>	<b>-100.0%</b>
<b>Finance Charges</b>	<b>49.00</b>	<b>35.00</b>	<b>14.00</b>	<b>40.0%</b>
<b>FUNDRAISING</b>				
Advertising	413.60	0.00	413.60	100.0%
Copies/Printing	2,098.43	3,394.31	-1,295.88	-38.18%
Dueling Pianos	0.00	1,552.16	-1,552.16	-100.0%
Golf Outing	2,465.06	0.00	2,465.06	100.0%

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Lands' End Food Booth	586.12	127.06	459.06	361.29%
Misc. Event Supplies	0.00	38.47	-38.47	-100.0%
Office Supplies	0.00	17.89	-17.89	-100.0%
Postage-Fundraising	933.60	1,107.32	-173.72	-15.69%
<b>Total FUNDRAISING</b>	<b>6,496.81</b>	<b>6,237.21</b>	<b>259.60</b>	<b>4.16%</b>
<b>GENERAL/SHELTER EXPENSES</b>				
Accounting	562.32	353.00	209.32	59.3%
Advertising/Promotions	547.92	462.87	85.05	18.37%
Association Memberships	487.00	175.00	312.00	178.29%
Bachner Land Contract Interest	720.00	900.00	-180.00	-20.0%
Bank Service Fees	1,216.53	969.50	247.03	25.48%
Cleaning Supplies	349.86	443.11	-93.25	-21.04%
Computer Service	953.29	639.00	314.29	49.19%
Culligan Water	81.00	67.50	13.50	20.0%
Employee Relations (Bonus)	461.58	1,600.00	-1,138.42	-71.15%
Gifts in Kind Exp	0.00	240.00	-240.00	-100.0%
Humane Officer	0.00	78.76	-78.76	-100.0%
ICHS Identity Shirts	721.50	466.20	255.30	54.76%
Insurance-Employees / D&O	621.00	0.00	621.00	100.0%
Insurance-Worker's Comp	2,431.00	2,836.00	-405.00	-14.28%
Iowa County Loan Interest	1,559.16	1,585.32	-26.16	-1.65%
Kennel Supplies	680.45	249.23	431.22	173.02%
Mileage Reimbursement	76.92	127.68	-50.76	-39.76%
Office Equipment Purchases	0.00	84.35	-84.35	-100.0%
Office Supplies	2,420.28	2,666.90	-246.62	-9.25%
PayPal Fee	345.42	759.06	-413.64	-54.49%
Permits/Gov't Fees	128.13	163.75	-35.62	-21.75%
Petty Cash	0.00	300.00	-300.00	-100.0%
Phone/Internet	1,550.43	1,558.82	-8.39	-0.54%
Postage	606.75	358.92	247.83	69.05%
Repairs/Maintenance	3,074.21	1,194.21	1,880.00	157.43%
Shelter Expenses	2,605.61	2,948.47	-342.86	-11.63%
Staff Gathering	116.71	0.00	116.71	100.0%
Staff Training	0.00	550.00	-550.00	-100.0%
Vanco Fees	489.92	443.94	45.98	10.36%
Vehicle/Gas Expense	0.00	17.13	-17.13	-100.0%
<b>Total GENERAL/SHELTER EXPENSES</b>	<b>22,806.99</b>	<b>22,238.72</b>	<b>568.27</b>	<b>2.56%</b>
<b>KENNEL- RABBITS</b>				
Rabbit Food	0.00	111.47	-111.47	-100.0%
<b>Total KENNEL- RABBITS</b>	<b>0.00</b>	<b>111.47</b>	<b>-111.47</b>	<b>-100.0%</b>
<b>KENNEL - CATS</b>				
Bedding	20.00	0.00	20.00	100.0%
Cat Food	4,307.33	2,396.03	1,911.30	79.77%
Crates/Housing	232.49	0.00	232.49	100.0%

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Litter	899.30	240.00	659.30	274.71%
Medical Supplies	912.71	600.92	311.79	51.89%
Medicine	5,027.06	2,513.00	2,514.06	100.04%
Vaccinations	843.44	434.00	409.44	94.34%
Veterinary Expenses	17,842.45	13,105.57	4,736.88	36.14%
<b>Total KENNEL - CATS</b>	<b>30,084.78</b>	<b>19,289.52</b>	<b>10,795.26</b>	<b>55.96%</b>
<b>KENNEL - DOGS</b>				
Bedding	150.00	0.00	150.00	100.0%
Cages/Kennels	504.98	0.00	504.98	100.0%
Dog Food	1,704.98	1,092.00	612.98	56.13%
Medical Supplies	458.21	497.24	-39.03	-7.85%
Medicine - Dogs	1,981.70	2,143.93	-162.23	-7.57%
MOD Squad	370.00	0.00	370.00	100.0%
Vaccinations - Dogs	116.53	149.00	-32.47	-21.79%
Veterinary Expenses - Dogs	3,154.46	3,856.94	-702.48	-18.21%
<b>Total KENNEL - DOGS</b>	<b>8,440.86</b>	<b>7,739.11</b>	<b>701.75</b>	<b>9.07%</b>
<b>OUTREACH</b>				
Advertising	360.00	411.58	-51.58	-12.53%
Low Cost Spay/Neuter	220.00	550.00	-330.00	-60.0%
Misc. Outreach Supplies	0.00	282.97	-282.97	-100.0%
Office Supplies	44.12	0.00	44.12	100.0%
<b>Total OUTREACH</b>	<b>624.12</b>	<b>1,244.55</b>	<b>-620.43</b>	<b>-49.85%</b>
<b>PAYROLL EXPENSES</b>				
IRS Settlements	0.00	5.48	-5.48	-100.0%
Payroll Expenses	157,159.70	171,549.69	-14,389.99	-8.39%
Wi Unemploy Insurance Tax	-109.74	0.00	-109.74	-100.0%
<b>PAYROLL EXPENSES - Other</b>	<b>0.00</b>	<b>-35.42</b>	<b>35.42</b>	<b>100.0%</b>
<b>Total PAYROLL EXPENSES</b>	<b>157,049.96</b>	<b>171,519.75</b>	<b>-14,469.79</b>	<b>-8.44%</b>
<b>Total Expense</b>	<b>280,920.86</b>	<b>274,234.18</b>	<b>6,686.68</b>	<b>2.44%</b>
<b>Net Ordinary Income</b>	<b>52,001.09</b>	<b>46,518.22</b>	<b>5,482.87</b>	<b>11.79%</b>
<b>Net Income</b>	<b>52,001.09</b>	<b>46,518.22</b>	<b>5,482.87</b>	<b>11.79%</b>