

## Iowa County Humane Society

### Profit & Loss Prev Year Comparison

January through October 2021

	Jan - Oct 21	Jan - Oct 20	\$ Change	% Change
<b>Ordinary Income/Expense</b>				
<b>Income</b>				
<b>Direct Public Support</b>				
Gifts in Kind - Goods Rev	255.00	2,393.89	-2,138.89	-89.35%
<b>Total Direct Public Support</b>	<b>255.00</b>	<b>2,393.89</b>	<b>-2,138.89</b>	<b>-89.35%</b>
<b>DONATIONS</b>				
Donation Jar	0.00	355.60	-355.60	-100.0%
Donations	83,717.07	89,249.22	-5,532.15	-6.2%
Donations-Amazon Smile	1,246.16	858.06	388.10	45.23%
Donations - Facebook	7,223.00	0.00	7,223.00	100.0%
Donations/Vanco Svcs	3,805.00	3,735.00	70.00	1.87%
Holiday Card	0.00	5,225.00	-5,225.00	-100.0%
Memorial Funds	3,400.00	256,665.00	-253,265.00	-98.68%
Sponsors	0.00	605.00	-605.00	-100.0%
Spring Mailing	21,955.00	16,257.66	5,697.34	35.04%
Summer Mailing	580.00	18,170.00	-17,590.00	-96.81%
<b>Total DONATIONS</b>	<b>121,926.23</b>	<b>391,120.54</b>	<b>-269,194.31</b>	<b>-68.83%</b>
<b>FUNDRAISING INCOME</b>				
April Match	4,655.00	6,370.00	-1,715.00	-26.92%
Deb's Doodle's	0.00	2,999.00	-2,999.00	-100.0%
Garage Sale	3,998.40	1,888.00	2,110.40	111.78%
Holes for a Cause	4,581.03	1,300.11	3,280.92	252.36%
June Match	0.00	4,380.00	-4,380.00	-100.0%
Lands End food booth	1,961.00	0.00	1,961.00	100.0%
Lemonade Stand	622.25	0.00	622.25	100.0%
Mask Sales	0.00	223.00	-223.00	-100.0%
Paws for Pizza	0.00	772.00	-772.00	-100.0%
Ridgeway Farmers Market	750.00	0.00	750.00	100.0%
Roof Fund	0.00	5,651.34	-5,651.34	-100.0%
Rutting Bucks	680.00	580.00	100.00	17.24%
<b>FUNDRAISING INCOME - Other</b>	<b>35.00</b>	<b>0.00</b>	<b>35.00</b>	<b>100.0%</b>
<b>Total FUNDRAISING INCOME</b>	<b>17,282.68</b>	<b>24,163.45</b>	<b>-6,880.77</b>	<b>-28.48%</b>
<b>GENERAL/SHELTER INCOME</b>				
Adoption Fees	17,940.00	19,851.00	-1,911.00	-9.63%
County Humane Officer	15,000.00	15,000.00	0.00	0.0%
Dog License	10,447.72	10,572.92	-125.20	-1.18%
Gov Contracts 2019	0.00	975.00	-975.00	-100.0%
Gov Contracts 2020	1,300.00	11,550.00	-10,250.00	-88.75%
Gov Contracts 2021	11,850.00	0.00	11,850.00	100.0%
Redemption Fees - Bailouts	1,355.00	1,363.00	-8.00	-0.59%
Store purchase	152.00	145.00	7.00	4.83%
Surrender Fees	2,674.00	3,183.00	-509.00	-15.99%
<b>Total GENERAL/SHELTER INCOME</b>	<b>60,718.72</b>	<b>62,639.92</b>	<b>-1,921.20</b>	<b>-3.07%</b>
<b>Government Grants</b>				

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<b>Federal Grants</b>	21,126.65	10,000.00	11,126.65	111.27%
<b>Total Government Grants</b>	21,126.65	10,000.00	11,126.65	111.27%
<b>Interest Income</b>	99.66	160.84	-61.18	-38.04%
<b>MEMBER</b>				
<b>Membership Dues</b>	305.00	100.00	205.00	205.0%
<b>Total MEMBER</b>	305.00	100.00	205.00	205.0%
<b>Rentals</b>				
<b>Personal Property Rent Revenue</b>	14,400.00	4,500.00	9,900.00	220.0%
<b>Total Rentals</b>	14,400.00	4,500.00	9,900.00	220.0%
<b>Total Income</b>	236,113.94	495,078.64	-258,964.70	-52.31%
<b>Gross Profit</b>	236,113.94	495,078.64	-258,964.70	-52.31%
<b>Expense</b>				
<b>BUILDING</b>				
<b>Building Repairs/Maintenance</b>	1,978.85	4,022.53	-2,043.68	-50.81%
<b>Electricity</b>	7,567.13	8,017.53	-450.40	-5.62%
<b>Insurance Building/Vehicles</b>	3,451.50	3,211.50	240.00	7.47%
<b>Kennels</b>	0.00	1,686.26	-1,686.26	-100.0%
<b>Mortgage Interest</b>	11,740.98	18,025.42	-6,284.44	-34.86%
<b>Pest Control</b>	400.00	360.00	40.00	11.11%
<b>Safety</b>	226.00	239.60	-13.60	-5.68%
<b>Trash Removal</b>	1,378.00	1,662.15	-284.15	-17.1%
<b>Water &amp; Sewer</b>	2,305.98	1,823.34	482.64	26.47%
<b>Total BUILDING</b>	29,048.44	39,048.33	-9,999.89	-25.61%
<b>Business Expenses</b>				
<b>Business Registration Fees</b>	0.00	22.90	-22.90	-100.0%
<b>Total Business Expenses</b>	0.00	22.90	-22.90	-100.0%
<b>Finance Charges</b>	42.00	42.00	0.00	0.0%
<b>FUNDRAISING</b>				
<b>Advertising</b>	29.38	85.67	-56.29	-65.71%
<b>Copies/Printing</b>	1,367.76	3,829.78	-2,462.02	-64.29%
<b>Garage Sale</b>	15.00	0.00	15.00	100.0%
<b>Lands' End Food Booth</b>	317.54	0.00	317.54	100.0%
<b>Postage-Fundraising</b>	832.44	1,850.63	-1,018.19	-55.02%
<b>Ridgeway Farmers Market</b>	218.22	0.00	218.22	100.0%
<b>Total FUNDRAISING</b>	2,780.34	5,766.08	-2,985.74	-51.78%
<b>GENERAL/SHELTER EXPENSES</b>				
<b>Accounting</b>	560.15	261.00	299.15	114.62%
<b>Advertising/Promotions</b>	8.62	318.94	-310.32	-97.3%
<b>Association Memberships</b>	339.00	260.00	79.00	30.39%
<b>Bachner Land Contract Interest</b>	360.00	540.00	-180.00	-33.33%
<b>Bank Service Fees</b>	927.38	832.02	95.36	11.46%
<b>Cleaning Supplies</b>	306.70	632.02	-325.32	-51.47%
<b>Computer Service</b>	1,186.08	1,926.40	-740.32	-38.43%
<b>Copies/Printing</b>	0.00	18.16	-18.16	-100.0%

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Culligan Water	20.67	54.89	-34.22	-62.34%
Humane Officer	1,199.94	41.76	1,158.18	2,773.42%
Insurance-Employees / D&O	562.50	582.00	-19.50	-3.35%
Insurance-Worker's Comp	633.00	1,634.00	-1,001.00	-61.26%
Iowa County Loan Interest	0.00	1,081.93	-1,081.93	-100.0%
Kennel Supplies	33.61	739.90	-706.29	-95.46%
Mileage Reimbursement	13.72	512.02	-498.30	-97.32%
Office Equipment Purchases	554.00	728.31	-174.31	-23.93%
Office Printer supplies	0.00	126.49	-126.49	-100.0%
Office Supplies	0.00	851.23	-851.23	-100.0%
PayPal Fee	116.07	250.87	-134.80	-53.73%
Permits/Gov't Fees	128.13	128.13	0.00	0.0%
Petty Cash	0.00	0.00	0.00	0.0%
Phone/Internet	1,361.50	1,364.50	-3.00	-0.22%
Postage	408.20	496.80	-88.60	-17.83%
Professional Services-Attorney	490.00	0.00	490.00	100.0%
Repairs/Maintenance	1,511.95	831.95	680.00	81.74%
SBA Loan Interest	2,729.16	0.00	2,729.16	100.0%
Shelter Expenses	1,362.00	2,482.99	-1,120.99	-45.15%
Staff Gathering	0.00	0.00	0.00	0.0%
Staff Training	500.00	58.00	442.00	762.07%
Vanco Fees	565.35	413.94	151.41	36.58%
Vehicle/Gas Expense	822.82	60.00	762.82	1,271.37%
<b>Total GENERAL/SHELTER EXPENSES</b>	<b>16,700.55</b>	<b>17,228.25</b>	<b>-527.70</b>	<b>-3.06%</b>
<b>KENNEL - CATS</b>				
Cat Food	1,654.23	1,399.68	254.55	18.19%
Crates/Housing	35.74	0.00	35.74	100.0%
Litter	255.00	519.60	-264.60	-50.92%
Medical Supplies	718.18	1,059.20	-341.02	-32.2%
Medicine	4,102.63	3,014.12	1,088.51	36.11%
Vaccinations	313.00	268.56	44.44	16.55%
Veterinary Expenses	19,050.78	21,256.60	-2,205.82	-10.38%
<b>Total KENNEL - CATS</b>	<b>26,129.56</b>	<b>27,517.76</b>	<b>-1,388.20</b>	<b>-5.05%</b>
<b>KENNEL - DOGS</b>				
Dog Food	222.34	410.23	-187.89	-45.8%
Medical Supplies	130.47	164.49	-34.02	-20.68%
Medicine - Dogs	881.98	1,125.25	-243.27	-21.62%
MOD Squad	0.00	1,344.84	-1,344.84	-100.0%
Vaccinations - Dogs	142.00	90.53	51.47	56.85%
Veterinary Expenses - Dogs	3,179.99	6,297.34	-3,117.35	-49.5%
<b>Total KENNEL - DOGS</b>	<b>4,556.78</b>	<b>9,432.68</b>	<b>-4,875.90</b>	<b>-51.69%</b>
<b>OUTREACH</b>				
Misc. Outreach Supplies	96.29	0.00	96.29	100.0%
<b>Total OUTREACH</b>	<b>96.29</b>	<b>0.00</b>	<b>96.29</b>	<b>100.0%</b>

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	<b>Jan - Oct 21</b>	<b>Jan - Oct 20</b>	<b>\$ Change</b>	<b>% Change</b>
<b>PAYROLL EXPENSES</b>				
Payroll Expenses	118,139.50	94,099.64	24,039.86	25.55%
Wi Unemploy Insurance Tax	0.00	-59.86	59.86	100.0%
PAYROLL EXPENSES - Other	0.01	0.00	0.01	100.0%
<b>Total PAYROLL EXPENSES</b>	<b>118,139.51</b>	<b>94,039.78</b>	<b>24,099.73</b>	<b>25.63%</b>
<b>Total Expense</b>	<b>197,493.47</b>	<b>193,097.78</b>	<b>4,395.69</b>	<b>2.28%</b>
<b>Net Ordinary Income</b>	<b>38,620.47</b>	<b>301,980.86</b>	<b>-263,360.39</b>	<b>-87.21%</b>
<b>Net Income</b>	<b>38,620.47</b>	<b>301,980.86</b>	<b>-263,360.39</b>	<b>-87.21%</b>