

# Iowa County Humane Society

## Profit & Loss Prev Year Comparison

January through March 2021

	Jan - Mar 21	Jan - Mar 20	\$ Change	% Change
<b>Ordinary Income/Expense</b>				
<b>Income</b>				
<b>Direct Public Support</b>				
Gifts in Kind - Goods Rev	67.00	72.99	-5.99	-8.21%
<b>Total Direct Public Support</b>	<b>67.00</b>	<b>72.99</b>	<b>-5.99</b>	<b>-8.21%</b>
<b>DONATIONS</b>				
Donation Jar	0.00	331.60	-331.60	-100.0%
Donations	35,078.48	27,277.35	7,801.13	28.6%
Donations-Amazon Smile	460.48	279.34	181.14	64.85%
Donations - Facebook	4,613.00	0.00	4,613.00	100.0%
Donations/Vanco Svcs	875.00	860.00	15.00	1.74%
Holiday Card	0.00	5,225.00	-5,225.00	-100.0%
Memorial Funds	1,585.00	251,620.00	-250,035.00	-99.37%
Sponsors	0.00	205.00	-205.00	-100.0%
Spring Mailing	0.00	16,054.00	-16,054.00	-100.0%
Summer Mailing	550.00	0.00	550.00	100.0%
<b>Total DONATIONS</b>	<b>43,161.96</b>	<b>301,852.29</b>	<b>-258,690.33</b>	<b>-85.7%</b>
<b>FUNDRAISING INCOME</b>				
Deb's Doodle's	0.00	2,999.00	-2,999.00	-100.0%
Garage Sale	0.00	84.00	-84.00	-100.0%
Paws for Pizza	0.00	772.00	-772.00	-100.0%
Roof Fund	0.00	2,805.00	-2,805.00	-100.0%
<b>FUNDRAISING INCOME - Other</b>	<b>35.00</b>	<b>0.00</b>	<b>35.00</b>	<b>100.0%</b>
<b>Total FUNDRAISING INCOME</b>	<b>35.00</b>	<b>6,660.00</b>	<b>-6,625.00</b>	<b>-99.47%</b>
<b>GENERAL/SHELTER INCOME</b>				
Adoption Fees	8,455.00	4,861.00	3,594.00	73.94%
County Humane Officer	0.00	5,000.00	-5,000.00	-100.0%
Dog License	10,447.72	10,572.92	-125.20	-1.18%
Gov Contracts 2019	0.00	775.00	-775.00	-100.0%
Gov Contracts 2020	1,300.00	8,275.00	-6,975.00	-84.29%
Gov Contracts 2021	9,500.00	0.00	9,500.00	100.0%
Redemption Fees - Bailouts	415.00	455.00	-40.00	-8.79%
Store purchase	32.00	85.00	-53.00	-62.35%
Surrender Fees	244.00	823.00	-579.00	-70.35%
<b>Total GENERAL/SHELTER INCOME</b>	<b>30,393.72</b>	<b>30,846.92</b>	<b>-453.20</b>	<b>-1.47%</b>
<b>Government Grants</b>				
Federal Grants	21,126.65	0.00	21,126.65	100.0%
<b>Total Government Grants</b>	<b>21,126.65</b>	<b>0.00</b>	<b>21,126.65</b>	<b>100.0%</b>
<b>MEMBER</b>				
Membership Dues	305.00	100.00	205.00	205.0%
<b>Total MEMBER</b>	<b>305.00</b>	<b>100.00</b>	<b>205.00</b>	<b>205.0%</b>
<b>Total Income</b>	<b>95,089.33</b>	<b>339,532.20</b>	<b>-244,442.87</b>	<b>-71.99%</b>
<b>Gross Profit</b>	<b>95,089.33</b>	<b>339,532.20</b>	<b>-244,442.87</b>	<b>-71.99%</b>

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Expense	Jan - Mar 21	Jan - Mar 20	\$ Change	% Change
<b>BUILDING</b>				
Building Repairs/Maintenance	0.00	58.27	-58.27	-100.0%
Electricity	3,212.83	4,039.83	-827.00	-20.47%
Insurance Building/Vehicles	0.00	1,012.50	-1,012.50	-100.0%
Kennels	0.00	1,686.26	-1,686.26	-100.0%
Mortgage Interest	6,635.80	5,424.17	1,211.63	22.34%
Pest Control	120.00	120.00	0.00	0.0%
Safety	169.00	239.60	-70.60	-29.47%
Trash Removal	344.50	490.35	-145.85	-29.74%
Water & Sewer	572.28	519.55	52.73	10.15%
<b>Total BUILDING</b>	<b>11,054.41</b>	<b>13,590.53</b>	<b>-2,536.12</b>	<b>-18.66%</b>
<b>Business Expenses</b>				
Business Registration Fees	0.00	12.90	-12.90	-100.0%
<b>Total Business Expenses</b>	<b>0.00</b>	<b>12.90</b>	<b>-12.90</b>	<b>-100.0%</b>
Finance Charges	0.00	14.00	-14.00	-100.0%
<b>FUNDRAISING</b>				
Advertising	0.00	85.67	-85.67	-100.0%
Copies/Printing	0.00	2,614.72	-2,614.72	-100.0%
Lands' End Food Booth	0.00	0.00	0.00	0.0%
Postage-Fundraising	0.00	1,151.05	-1,151.05	-100.0%
<b>Total FUNDRAISING</b>	<b>0.00</b>	<b>3,851.44</b>	<b>-3,851.44</b>	<b>-100.0%</b>
<b>GENERAL/SHELTER EXPENSES</b>				
Advertising/Promotions	0.00	268.94	-268.94	-100.0%
Association Memberships	214.00	0.00	214.00	100.0%
Bachner Land Contract Interest	360.00	540.00	-180.00	-33.33%
Bank Service Fees	334.55	271.95	62.60	23.02%
Cleaning Supplies	71.20	347.22	-276.02	-79.49%
Computer Service	770.00	790.00	-20.00	-2.53%
Copies/Printing	0.00	18.16	-18.16	-100.0%
Culligan Water	0.00	27.00	-27.00	-100.0%
Humane Officer	0.00	41.76	-41.76	-100.0%
Insurance-Employees / D&O	0.00	207.00	-207.00	-100.0%
Iowa County Loan Interest	0.00	335.57	-335.57	-100.0%
Kennel Supplies	20.95	678.66	-657.71	-96.91%
Mileage Reimbursement	13.72	99.09	-85.37	-86.15%
Office Equipment Purchases	0.00	18.99	-18.99	-100.0%
Office Printer supplies	0.00	126.49	-126.49	-100.0%
Office Supplies	0.00	336.97	-336.97	-100.0%
PayPal Fee	45.29	60.59	-15.30	-25.25%
Phone/Internet	408.45	410.11	-1.66	-0.41%
Postage	165.00	220.00	-55.00	-25.0%
Repairs/Maintenance	1,325.00	770.00	555.00	72.08%
Shelter Expenses	72.00	764.99	-692.99	-90.59%

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	Jan - Mar 21	Jan - Mar 20	\$ Change	% Change
Staff Gathering	0.00	0.00	0.00	0.0%
Vanco Fees	116.47	117.31	-0.84	-0.72%
Vehicle/Gas Expense	155.54	20.00	135.54	677.7%
<b>Total GENERAL/SHELTER EXPENSES</b>	<b>4,072.17</b>	<b>6,470.80</b>	<b>-2,398.63</b>	<b>-37.07%</b>
<b>KENNEL - CATS</b>				
Cat Food	880.34	984.79	-104.45	-10.61%
Crates/Housing	35.74	0.00	35.74	100.0%
Litter	67.00	30.00	37.00	123.33%
Medical Supplies	86.63	98.73	-12.10	-12.26%
Medicine	919.34	1,269.07	-349.73	-27.56%
Vaccinations	199.00	114.61	84.39	73.63%
Veterinary Expenses	4,667.15	5,215.42	-548.27	-10.51%
<b>Total KENNEL - CATS</b>	<b>6,855.20</b>	<b>7,712.62</b>	<b>-857.42</b>	<b>-11.12%</b>
<b>KENNEL - DOGS</b>				
Dog Food	172.33	335.96	-163.63	-48.71%
Medical Supplies	24.02	90.38	-66.36	-73.42%
Medicine - Dogs	184.63	364.02	-179.39	-49.28%
Vaccinations - Dogs	46.00	44.53	1.47	3.3%
Veterinary Expenses - Dogs	1,817.40	1,287.13	530.27	41.2%
<b>Total KENNEL - DOGS</b>	<b>2,244.38</b>	<b>2,122.02</b>	<b>122.36</b>	<b>5.77%</b>
<b>PAYROLL EXPENSES</b>				
Payroll Expenses	27,256.24	29,716.56	-2,460.32	-8.28%
Wi Unemploy Insurance Tax	0.00	-50.09	50.09	100.0%
<b>Total PAYROLL EXPENSES</b>	<b>27,256.24</b>	<b>29,666.47</b>	<b>-2,410.23</b>	<b>-8.12%</b>
<b>Total Expense</b>	<b>51,482.40</b>	<b>63,440.78</b>	<b>-11,958.38</b>	<b>-18.85%</b>
<b>Net Ordinary Income</b>	<b>43,606.93</b>	<b>276,091.42</b>	<b>-232,484.49</b>	<b>-84.21%</b>
<b>Net Income</b>	<b>43,606.93</b>	<b>276,091.42</b>	<b>-232,484.49</b>	<b>-84.21%</b>