

Iowa County Humane Society Profit & Loss Prev Year Comparison January through September 2020

	Jan - Sep 20	Jan - Sep 19	\$ Change	% Change
Ordinary Income/Expense				
Income				
Direct Public Support				
Gifts in Kind - Goods Rev	1,291.05	3,555.51	-2,264.46	-63.69%
Total Direct Public Support	1,291.05	3,555.51	-2,264.46	-63.69%
DONATIONS				
Donation Jar	355.60	205.00	150.60	73.46%
Donations	74,431.37	66,033.03	8,398.34	12.72%
Donations-Amazon Smile	858.06	833.81	24.25	2.91%
Donations/Vanco Svcs	3,425.00	3,275.00	150.00	4.58%
Holiday Card	5,225.00	2,145.00	3,080.00	143.59%
Memorial Funds	256,565.00	4,425.00	252,140.00	5,698.08%
Sponsors	505.00	0.00	505.00	100.0%
Spring Mailing	16,257.66	21,576.00	-5,318.34	-24.65%
Summer Mailing	17,245.00	27,993.25	-10,748.25	-38.4%
Total DONATIONS	374,867.69	126,486.09	248,381.60	196.37%
FUNDRAISING INCOME				
April Match	6,370.00	0.00	6,370.00	100.0%
Bake sale	0.00	745.12	-745.12	-100.0%
Canine Good Citizen	0.00	485.00	-485.00	-100.0%
Deb's Doodle's	2,999.00	0.00	2,999.00	100.0%
Event Sponsorship	0.00	2,725.00	-2,725.00	-100.0%
Garage Sale	1,888.00	1,011.66	876.34	86.62%
Golf Outing Event	0.00	5,490.00	-5,490.00	-100.0%
Holes for a Cause	1,300.11	0.00	1,300.11	100.0%
June Match	4,380.00	0.00	4,380.00	100.0%
Lands End food booth	0.00	1,813.00	-1,813.00	-100.0%
Mask Sales	223.00	0.00	223.00	100.0%
Movie Fundraiser	0.00	127.00	-127.00	-100.0%
Outdoor Facility	0.00	675.00	-675.00	-100.0%
Paws for Pizza	772.00	0.00	772.00	100.0%
Roof Fund	5,651.34	33,764.00	-28,112.66	-83.26%
Rutting Bucks	580.00	0.00	580.00	100.0%
Total FUNDRAISING INCOME	24,163.45	46,835.78	-22,672.33	-48.41%
GENERAL/SHELTER INCOME				
Adoption Fees	17,826.00	11,420.00	6,406.00	56.1%
County Humane Officer	15,000.00	15,000.00	0.00	0.0%
Dog License	10,572.92	10,633.47	-60.55	-0.57%
Gov Contracts 2018	0.00	1,125.00	-1,125.00	-100.0%
Gov Contracts 2019	1,050.00	12,625.00	-11,575.00	-91.68%
Gov Contracts 2020	11,075.00	0.00	11,075.00	100.0%
Redemption Fees - Bailouts	1,198.00	1,665.00	-467.00	-28.05%
Store purchase	145.00	439.00	-294.00	-66.97%
Surrender Fees	2,858.00	2,335.00	523.00	22.4%

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Volunteer Orientation	0.00	65.00	-65.00	-100.0%
GENERAL/SHELTER INCOME - Other	50.00	0.00	50.00	100.0%
Total GENERAL/SHELTER INCOME	59,774.92	55,307.47	4,467.45	8.08%
Government Grants				
Federal Grants	10,000.00	0.00	10,000.00	100.0%
Total Government Grants	10,000.00	0.00	10,000.00	100.0%
Interest Income	160.84	99.07	61.77	62.35%
MEMBER				
Membership Dues	100.00	0.00	100.00	100.0%
Total MEMBER	100.00	0.00	100.00	100.0%
Rentals				
Personal Property Rent Revenue	4,500.00	0.00	4,500.00	100.0%
Total Rentals	4,500.00	0.00	4,500.00	100.0%
Total Income	474,857.95	232,283.92	242,574.03	104.43%
Gross Profit	474,857.95	232,283.92	242,574.03	104.43%
Expense				
BUILDING				
Building Repairs/Maintenance	1,352.53	1,258.91	93.62	7.44%
Electricity	7,470.94	8,683.88	-1,212.94	-13.97%
Insurance Building/Vehicles	2,112.00	1,995.25	116.75	5.85%
Land Analysis	0.00	3,185.00	-3,185.00	-100.0%
Mortgage Interest	16,213.72	16,611.09	-397.37	-2.39%
Pest Control	320.00	360.00	-40.00	-11.11%
Safety	239.60	108.50	131.10	120.83%
Trash Removal	1,494.75	1,391.20	103.55	7.44%
Water & Sewer	1,644.14	1,985.63	-341.49	-17.2%
Total BUILDING	30,847.68	35,579.46	-4,731.78	-13.3%
Business Expenses				
Business Registration Fees	22.90	0.00	22.90	100.0%
Total Business Expenses	22.90	0.00	22.90	100.0%
Finance Charges	28.00	28.00	0.00	0.0%
FUNDRAISING				
Advertising	85.67	264.00	-178.33	-67.55%
Copies/Printing	3,829.78	2,098.43	1,731.35	82.51%
Golf Outing	0.00	2,465.06	-2,465.06	-100.0%
Lands' End Food Booth	0.00	586.12	-586.12	-100.0%
Office Supplies	0.00	0.00	0.00	0.0%
Postage-Fundraising	1,850.63	933.60	917.03	98.23%
Total FUNDRAISING	5,766.08	6,347.21	-581.13	-9.16%
GENERAL/SHELTER EXPENSES				
Accounting	261.00	448.08	-187.08	-41.75%
Advertising/Promotions	318.94	167.92	151.02	89.94%
Association Memberships	260.00	437.00	-177.00	-40.5%
Bachner Land Contract Interest	540.00	720.00	-180.00	-25.0%

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Bank Service Fees	657.50	926.18	-268.68	-29.01%
Business Cards	18.16	0.00	18.16	100.0%
Cleaning Supplies	596.42	258.40	338.02	130.81%
Computer Service	1,886.40	833.29	1,053.11	126.38%
Culligan Water	54.00	67.50	-13.50	-20.0%
Humane Officer	41.76	0.00	41.76	100.0%
ICHS Identity Shirts	0.00	721.50	-721.50	-100.0%
Insurance-Employees / D&O	394.50	414.00	-19.50	-4.71%
Insurance-Worker's Comp	2,383.00	1,153.50	1,229.50	106.59%
Iowa County Loan Interest	1,104.98	1,214.37	-109.39	-9.01%
Kennel Supplies	711.70	319.69	392.01	122.62%
Mileage Reimbursement	471.08	34.36	436.72	1,271.01%
Office Equipment Purchases	728.31	0.00	728.31	100.0%
Office Printer supplies	126.49	0.00	126.49	100.0%
Office Supplies	863.09	2,023.67	-1,160.58	-57.35%
PayPal Fee	251.88	186.08	65.80	35.36%
Permits/Gov't Fees	128.13	128.13	0.00	0.0%
Petty Cash	0.00	0.00	0.00	0.0%
Phone/Internet	1,229.31	1,159.73	69.58	6.0%
Postage	441.80	331.75	110.05	33.17%
Repairs/Maintenance	831.95	2,824.21	-1,992.26	-70.54%
Shelter Expenses	2,468.00	1,608.50	859.50	53.44%
Staff Gathering	0.00	97.13	-97.13	-100.0%
Vanco Fees	374.67	367.60	7.07	1.92%
Vehicle/Gas Expense	60.00	0.00	60.00	100.0%
Total GENERAL/SHELTER EXPENSES	17,203.07	16,442.59	760.48	4.63%
KENNEL- RABBITS				
Rabbit Food	0.00	0.00	0.00	0.0%
Total KENNEL- RABBITS	0.00	0.00	0.00	0.0%
KENNEL - CATS				
Cat Food	1,304.39	3,406.05	-2,101.66	-61.7%
Crates/Housing	0.00	182.49	-182.49	-100.0%
Litter	461.60	274.00	187.60	68.47%
Medical Supplies	1,059.20	597.19	462.01	77.36%
Medicine	2,766.65	3,139.05	-372.40	-11.86%
Vaccinations	242.56	423.00	-180.44	-42.66%
Veterinary Expenses	19,301.60	10,887.27	8,414.33	77.29%
Total KENNEL - CATS	25,136.00	18,909.05	6,226.95	32.93%
KENNEL - DOGS				
Cages/Kennels	1,686.26	504.98	1,181.28	233.93%
Dog Food	361.20	1,417.08	-1,055.88	-74.51%
Medical Supplies	164.49	378.49	-214.00	-56.54%
Medicine - Dogs	990.69	1,589.86	-599.17	-37.69%
MOD Squad	300.00	0.00	300.00	100.0%

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Vaccinations - Dogs	87.53	86.53	1.00	1.16%
Veterinary Expenses - Dogs	6,222.34	2,329.95	3,892.39	167.06%
Total KENNEL - DOGS	9,812.51	6,306.89	3,505.62	55.58%
OUTREACH				
Advertising	0.00	360.00	-360.00	-100.0%
Low Cost Spay/Neuter	0.00	220.00	-220.00	-100.0%
Office Supplies	0.00	44.12	-44.12	-100.0%
Total OUTREACH	0.00	624.12	-624.12	-100.0%
PAYROLL EXPENSES				
Payroll Expenses	80,993.60	121,992.27	-40,998.67	-33.61%
Wi Unemploy Insurance Tax	-59.85	-50.92	-8.93	-17.54%
Total PAYROLL EXPENSES	80,933.75	121,941.35	-41,007.60	-33.63%
Travel and Meetings				
Conference, Convention, Meeting	58.00	0.00	58.00	100.0%
Total Travel and Meetings	58.00	0.00	58.00	100.0%
Total Expense	169,807.99	206,178.67	-36,370.68	-17.64%
Net Ordinary Income	305,049.96	26,105.25	278,944.71	1,068.54%
Net Income	305,049.96	26,105.25	278,944.71	1,068.54%