

Iowa County Humane Society

Profit & Loss Prev Year Comparison

January through October 2020

	Jan - Oct 20	Jan - Oct 19	\$ Change	% Change
Ordinary Income/Expense				
Income				
Direct Public Support				
Gifts in Kind - Goods Rev	2,393.89	4,085.90	-1,692.01	-41.41%
Total Direct Public Support	2,393.89	4,085.90	-1,692.01	-41.41%
DONATIONS				
Donation Jar	355.60	234.70	120.90	51.51%
Donations	89,124.22	73,532.44	15,591.78	21.2%
Donations-Amazon Smile	858.06	833.81	24.25	2.91%
Donations/Vanco Svcs	3,735.00	3,620.00	115.00	3.18%
Holiday Card	5,225.00	2,145.00	3,080.00	143.59%
Memorial Funds	256,665.00	4,847.00	251,818.00	5,195.34%
Sponsors	605.00	0.00	605.00	100.0%
Spring Mailing	16,257.66	21,576.00	-5,318.34	-24.65%
Summer Mailing	18,170.00	27,993.25	-9,823.25	-35.09%
Total DONATIONS	390,995.54	134,782.20	256,213.34	190.09%
FUNDRAISING INCOME				
April Match	6,370.00	0.00	6,370.00	100.0%
Bake sale	0.00	745.12	-745.12	-100.0%
Canine Good Citizen	0.00	1,110.00	-1,110.00	-100.0%
Cornish Festival (booth sales)	0.00	263.06	-263.06	-100.0%
Deb's Doodle's	2,999.00	0.00	2,999.00	100.0%
Event Sponsorship	0.00	2,725.00	-2,725.00	-100.0%
Garage Sale	1,888.00	1,760.16	127.84	7.26%
Golf Outing Event	0.00	5,490.00	-5,490.00	-100.0%
Holes for a Cause	1,300.11	0.00	1,300.11	100.0%
June Match	4,380.00	0.00	4,380.00	100.0%
Lands End food booth	0.00	1,813.00	-1,813.00	-100.0%
Mask Sales	223.00	0.00	223.00	100.0%
Movie Fundraiser	0.00	127.00	-127.00	-100.0%
Outdoor Facility	0.00	675.00	-675.00	-100.0%
Paws for Pizza	772.00	0.00	772.00	100.0%
Roof Fund	5,651.34	36,197.00	-30,545.66	-84.39%
Rutting Bucks	580.00	0.00	580.00	100.0%
Yoga with Cats	0.00	40.00	-40.00	-100.0%
Total FUNDRAISING INCOME	24,163.45	50,945.34	-26,781.89	-52.57%
GENERAL/SHELTER INCOME				
Adoption Fees	19,851.00	13,130.00	6,721.00	51.19%
County Humane Officer	15,000.00	20,000.00	-5,000.00	-25.0%
Dog License	10,572.92	10,633.47	-60.55	-0.57%
Gov Contracts 2018	0.00	1,125.00	-1,125.00	-100.0%
Gov Contracts 2019	1,050.00	12,900.00	-11,850.00	-91.86%
Gov Contracts 2020	11,475.00	0.00	11,475.00	100.0%
Nsf - returned ck fee	5.00	0.00	5.00	100.0%

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Redemption Fees - Bailouts	1,363.00	1,705.00	-342.00	-20.06%
Refund of Insurance Premium	749.00	0.00	749.00	100.0%
Store purchase	145.00	501.00	-356.00	-71.06%
Surrender Fees	3,183.00	2,375.00	808.00	34.02%
Volunteer Orientation	0.00	65.00	-65.00	-100.0%
Total GENERAL/SHELTER INCOME	63,393.92	62,434.47	959.45	1.54%
Government Grants				
Federal Grants	10,000.00	0.00	10,000.00	100.0%
Total Government Grants	10,000.00	0.00	10,000.00	100.0%
Interest Income	160.84	99.07	61.77	62.35%
MEMBER				
Membership Dues	100.00	0.00	100.00	100.0%
Total MEMBER	100.00	0.00	100.00	100.0%
Rentals				
Personal Property Rent Revenue	4,500.00	0.00	4,500.00	100.0%
Total Rentals	4,500.00	0.00	4,500.00	100.0%
Total Income	495,707.64	252,346.98	243,360.66	96.44%
Gross Profit	495,707.64	252,346.98	243,360.66	96.44%
Expense				
BUILDING				
Building Repairs/Maintenance	4,022.53	1,345.01	2,677.52	199.07%
Electricity	8,017.53	10,191.72	-2,174.19	-21.33%
Insurance Building/Vehicles	3,211.50	3,007.75	203.75	6.77%
Land Analysis	0.00	3,185.00	-3,185.00	-100.0%
Mortgage Interest	18,025.42	18,475.75	-450.33	-2.44%
Pest Control	360.00	400.00	-40.00	-10.0%
Safety	239.60	108.50	131.10	120.83%
Trash Removal	1,662.15	1,546.75	115.40	7.46%
Water & Sewer	1,823.34	2,226.89	-403.55	-18.12%
Total BUILDING	37,362.07	40,487.37	-3,125.30	-7.72%
Business Expenses				
Business Registration Fees	22.90	0.00	22.90	100.0%
Total Business Expenses	22.90	0.00	22.90	100.0%
Contract Services				
Outside Contract Services	0.00	2,925.00	-2,925.00	-100.0%
Total Contract Services	0.00	2,925.00	-2,925.00	-100.0%
Finance Charges	42.00	35.00	7.00	20.0%
FUNDRAISING				
Advertising	85.67	413.60	-327.93	-79.29%
Copies/Printing	3,829.78	2,098.43	1,731.35	82.51%
Golf Outing	0.00	2,465.06	-2,465.06	-100.0%
Lands' End Food Booth	0.00	586.12	-586.12	-100.0%
Office Supplies	0.00	0.00	0.00	0.0%
Postage-Fundraising	1,850.63	933.60	917.03	98.23%

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Total FUNDRAISING	5,766.08	6,496.81	-730.73	-11.25%
GENERAL/SHELTER EXPENSES				
Accounting	261.00	448.08	-187.08	-41.75%
Advertising/Promotions	318.94	167.92	151.02	89.94%
Association Memberships	260.00	437.00	-177.00	-40.5%
Bachner Land Contract Interest	540.00	720.00	-180.00	-25.0%
Bank Service Fees	732.02	1,080.92	-348.90	-32.28%
Business Cards	18.16	0.00	18.16	100.0%
Cleaning Supplies	632.02	258.40	373.62	144.59%
Computer Service	1,926.40	873.29	1,053.11	120.59%
Culligan Water	54.89	67.50	-12.61	-18.68%
Humane Officer	41.76	0.00	41.76	100.0%
ICHS Identity Shirts	0.00	721.50	-721.50	-100.0%
Insurance-Employees / D&O	582.00	414.00	168.00	40.58%
Insurance-Worker's Comp	2,383.00	2,431.00	-48.00	-1.97%
Iowa County Loan Interest	1,208.42	1,330.32	-121.90	-9.16%
Kennel Supplies	739.90	319.69	420.21	131.44%
Mileage Reimbursement	512.02	34.36	477.66	1,390.16%
Office Equipment Purchases	728.31	0.00	728.31	100.0%
Office Printer supplies	126.49	0.00	126.49	100.0%
Office Supplies	866.22	2,109.45	-1,243.23	-58.94%
PayPal Fee	247.63	198.06	49.57	25.03%
Permits/Gov't Fees	128.13	128.13	0.00	0.0%
Petty Cash	0.00	150.00	-150.00	-100.0%
Phone/Internet	1,364.50	1,288.71	75.79	5.88%
Postage	496.80	331.75	165.05	49.75%
Repairs/Maintenance	831.95	2,824.21	-1,992.26	-70.54%
Shelter Expenses	2,468.00	2,098.50	369.50	17.61%
Staff Gathering	0.00	97.13	-97.13	-100.0%
Vanco Fees	413.94	407.69	6.25	1.53%
Vehicle/Gas Expense	60.00	0.00	60.00	100.0%
Total GENERAL/SHELTER EXPENSES	17,942.50	18,937.61	-995.11	-5.26%
KENNEL- RABBITS				
Rabbit Food	0.00	0.00	0.00	0.0%
Total KENNEL- RABBITS	0.00	0.00	0.00	0.0%
KENNEL - CATS				
Cat Food	1,399.68	3,535.31	-2,135.63	-60.41%
Crates/Housing	0.00	232.49	-232.49	-100.0%
Litter	519.60	543.50	-23.90	-4.4%
Medical Supplies	1,059.20	676.11	383.09	56.66%
Medicine	3,014.12	3,293.50	-279.38	-8.48%
Vaccinations	268.56	485.72	-217.16	-44.71%
Veterinary Expenses	21,256.60	11,609.96	9,646.64	83.09%
Total KENNEL - CATS	27,517.76	20,376.59	7,141.17	35.05%

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KENNEL - DOGS				
Bedding	0.00	150.00	-150.00	-100.0%
Cages/Kennels	1,686.26	504.98	1,181.28	233.93%
Dog Food	410.23	1,417.08	-1,006.85	-71.05%
Medical Supplies	164.49	378.49	-214.00	-56.54%
Medicine - Dogs	1,125.25	1,750.45	-625.20	-35.72%
MOD Squad	1,344.84	0.00	1,344.84	100.0%
Vaccinations - Dogs	90.53	91.53	-1.00	-1.09%
Veterinary Expenses - Dogs	6,297.34	2,647.15	3,650.19	137.89%
Total KENNEL - DOGS	11,118.94	6,939.68	4,179.26	60.22%
OUTREACH				
Advertising	0.00	360.00	-360.00	-100.0%
Low Cost Spay/Neuter	0.00	220.00	-220.00	-100.0%
Office Supplies	0.00	44.12	-44.12	-100.0%
Total OUTREACH	0.00	624.12	-624.12	-100.0%
PAYROLL EXPENSES				
Payroll Expenses	94,099.64	130,631.21	-36,531.57	-27.97%
Wi Unemploy Insurance Tax	-59.86	-109.74	49.88	45.45%
Total PAYROLL EXPENSES	94,039.78	130,521.47	-36,481.69	-27.95%
Travel and Meetings				
Conference, Convention, Meeting	58.00	0.00	58.00	100.0%
Total Travel and Meetings	58.00	0.00	58.00	100.0%
Total Expense	193,870.03	227,343.65	-33,473.62	-14.72%
Net Ordinary Income	301,837.61	25,003.33	276,834.28	1,107.19%
Net Income	301,837.61	25,003.33	276,834.28	1,107.19%